

CENTRAL WEST VIRGINIA REGIONAL AIRPORT AUTHORITY

FY2024 OPERATING BUDGET



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A NOTE FROM THE DIRECTOR

As we conclude Fiscal Year 2023, we are pleased to present West Virginia International Yeager Airport's Fiscal Year 2024 Budget.

This Budget lays the foundation for the Airport's continued success while demonstrating our collective commitment to fiscal responsibility, strategic planning, and careful approach to

The budget proposal for fiscal year 2024 has been thoughtfully crafted to strike a delicate balance between seizing opportunities for growth, preparing for the future, and maintaining a conservative financial stance.

We will be well-positioned to weather unforeseen challenges while nurturing growth and preparing for the future of the aviation industry.

Our approach to budgeting includes stringent cost controls, prudent financial forecasting, and a focus on optimizing existing resources. By carefully allocating resources and prioritizing cost-effective measures, we aim to drive operational efficiency and enhance profitability.

Dominique Ranieri
Airport Director & CEO

INTRODUCTION

The Central West Virginia Regional Airport Authority (CWVRAA) owns and operates both the commercial airport, West Virginia International Yeager Airport (CRW), the Fixed Base Operator, Capital Jet Center (CJC), and Parking Facilities. This FY2024 Budget is the financial operating plan for all components of the Central West Virginia Regional Airport Authority.

CRW first opened in November 1947 under the name Kanawha Airport. The CWVRAA was formed in 1968 and is comprised of representatives from Boone, Kanawha, Lincoln, Nicholas, and Putnam Counties, as well as the City of Charleston. In October 1985, Kanawha Airport was renamed Yeager Airport in honor of Brig. Gen. Charles "Chuck" Yeager. Capital Jet Center was acquired by the CWVRAA in August 2018. In January 2022, the name of the airport was updated to West Virginia International Yeager Airport coinciding with the completion of the airport's U.S. Customs Building.

CRW is considered a primary non-hub airport as defined by the FAA and will serve approximately 350,000 passengers in FY2023, up from 320,000 passengers in FY2022. CRW passengers are currently served by the following air passenger carriers: American, Delta, United and Breeze. These carriers travel non-stop to Atlanta (ATL), Charlotte (CLT), Chicago O'Hare (ORD), Orlando (MCO), Washington, DC (DCA), and Charleston, SC (CHS).

The Central West Virginia Regional Airport Authority does not receive any local tax revenue. Operating funds come from a variety of areas. For the Airport Fund, revenue is generated by tenant rent, airline landing fees, concession fees paid by the rental car agencies and restaurant, and user fees paid by the airlines. The Parking fund generates revenue through parking fees, monthly passes, and parking violations. The marketing fund earns its revenue through marketing space that can be rented throughout the airport. CRW Services provides repairs and preventative maintenance to airline equipment which costs are passed on to the owner of the equipment. Capital Jet Center generates revenue through fuel sales, landing fees, service fees, office rental, glycol sales and fueling agreements with the airlines.

CWVRAA employees approximately 90 full-time and part-time employees who are responsible for managing the airport, maintaining facilities, grounds, and airfield, operating the airport safely and efficiently and providing a positive customer experience. Employees work diligently to provide quality facilities and are expected to show honor and integrity and to value safety, respect, and teamwork.

The FY2024 operating budget seeks to accomplish the vision of becoming the most important economic engine for the State of West Virginia through aviation and education while keeping the costs low to airlines and users of the airport facilities.

AUTHORITY MEMBERS

West Virginia International Yeager Airport and Capital Jet Center are owned and operated by the Central West Virginia Regional Airport Authority and are governed by a 15-member board comprised of representatives of Kanawha, Putnam, Lincoln, Boone, and Nicholas Counties and the City of Charleston.

R. Edison Hill, *Chairperson*,
representative of the
Kanawha County
Commission

Norman Shumate III,
Vice-Chairperson,
representative of the
City of Charleston

H.B. Wehrle, *Secretary*,
representative of the
Kanawha County
Commission

Lt. Col. James Dodrill (Ret.),
Vice-Secretary,
representative of the
Putnam County Commission

Representing the
City of Charleston
Dr. Lewis Whaley

Representing the
Boone County Commission
Archie Hubbard

Representing the
Lincoln County Commission
Allen Holder

Representing the
Nicholas County Commission
Rodney LeRose

Representing the
Kanawha County
Commission

Maj. Gen. Allen Tackett
(Ret.)
Andrew Jordon
Commissioner Lance
Wheeler
Mara Boggs
Todd Goldman
Lisa Pack

Representing the
Governor Jim Justice
Brian Abraham

Ex-Officio
Col. William Peters (Ret.)

MISSION STATEMENT & STRATEGIC VISION

To provide a safe, world-class airport that elevates the customer experience and exceeds stakeholder and tenant expectations while supporting economic development in the state.

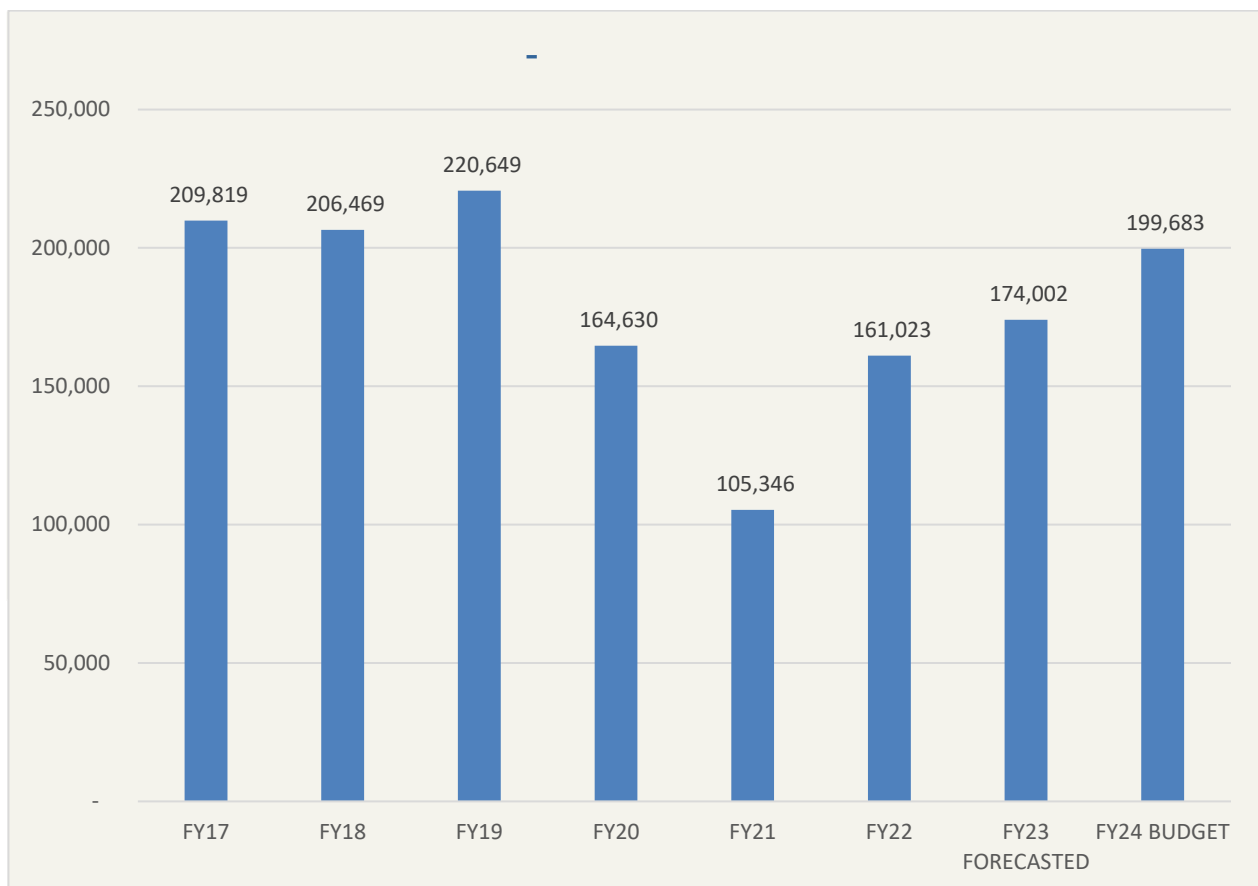
1. BUILD – Support the economic growth of West Virginia through improved facilities and services.
2. DEVELOP – Maintain & grow air service in line with the business and tourism needs of our travelers.
3. OPTIMIZE – Diversify non-aeronautical opportunities.
4. INNOVATE – Pursue advancements in aviation, technology, sustainability, and education.
5. ENGAGE – Align CRW's strategic vision amongst employees, stakeholders, and our community.

BUDGET PROCESS, DEVELOPMENT, AND STRATEGY

The budget is prepared on a modified accrual accounting basis while the annual financial statements are prepared using the accrual basis in accordance with principles generally accepted in the United States of America. The operating budget is prepared in a bottom-up format. Each department manager evaluates the expected needs of the department for the upcoming fiscal year and submits budget requests based on those needs. Department Managers have budgetary responsibility for expenses in their department. The Chief Financial Officer then compiles the budgetary requests provided by department managers to create the overall budget. The Chief Financial Officer works in collaboration with the Airport Director, Airport Assistant Director, and Accounting Manager to determine revenue projections. The airline incentive program is considered a part of the operational budget and is reviewed annually during the budget development process.

As part of the FY2024 budget process, management has elected to increase the public parking garage rate by \$2, from \$10 per day to \$12 per day effective July 1, 2023.

Forecasting has continued to be difficult with the unpredictable recovery of air travel after the health pandemic. For FY2024, revenue estimates are based on projected landings and capacity trends currently observed. The estimated activity for FY2024 is 15% higher than the forecasted enplanements in FY2023. In comparison, the estimated enplanements for FY2024 represent 91% of the actual enplanements for FY2019.



AIRLINE ACTIVITY FORECAST

Airline forecasts were created using information provided by our airline partners as well as studying current trends.

<i>Airline</i>	<i>Projected Landings</i>	<i>Projected Landed Weight (000)</i>	<i>% Landings of Total</i>	<i>Projected Annual Enplanement</i>	<i>Projected Annual Enplanement</i>
Delta	1,022	76,180	27.10%	65,121	33%
United	807	40,331	21.40%	33,317	17%
American	1,716	115,327	45.51%	83,409	42%
Breeze	226	24,119	5.99%	17,836	9%
ACC/UPS		8,143			
MAC/FEDEX		2,259			

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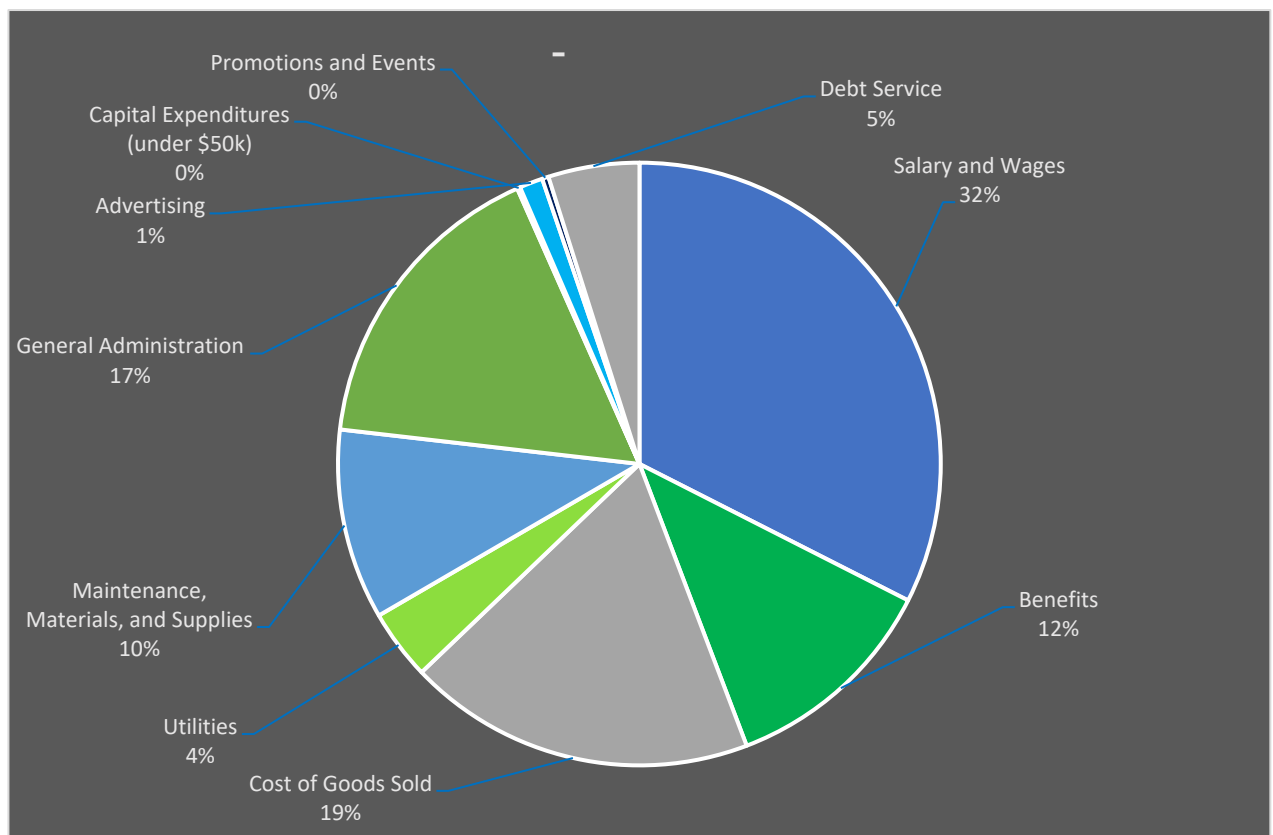
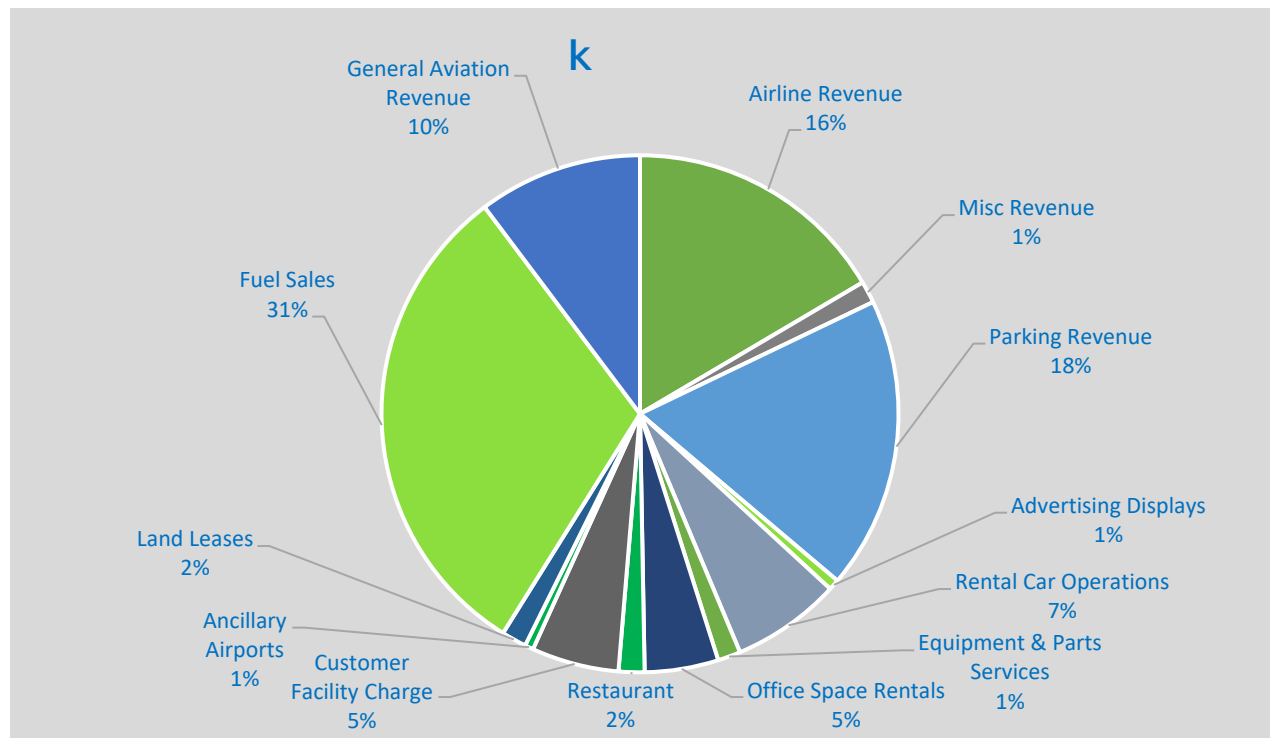
TOTAL BUDGET

The FY2024 Budget represents a 7% increase in expenses and an 18% increase in overall revenues. Federal relief funding provided by the FAA is used strategically to offset the net losses generated.

FY 2024 SUMMARY OF REVENUES AND EXPENSES

	<u>Airport Fund</u>	<u>Special Facilities Fund</u>	<u>Parking Fund</u>	<u>Rent-A-Car Fund</u>	<u>Marketing Fund</u>	<u>CRW Services Fund</u>	<u>General Aviation Fund</u>	<u>TOTAL</u>	<u>FY23 Budget</u>	<u>% Change</u>
Revenues										
Airfield Area	1,104,241	-	-	-	-	-	-	1,104,241	1,059,361	4%
Terminal Building	2,080,863	-	-	-	-	-	-	2,080,863	1,963,694	6%
Terminal Area	963,519	-	-	-	-	-	-	963,519	901,071	7%
Other Buildings and Areas	289,664	-	-	-	-	-	-	289,664	305,820	-5%
Special Facilities Revenue	-	93,000	-	-	-	-	-	93,000	240,300	-61%
Parking Revenue	-	-	2,668,650	-	-	-	-	2,668,650	1,920,900	39%
Marketing Revenue	-	-	-	-	96,000	-	-	96,000	125,000	-23%
CFC Revenue (RAC)	-	-	-	796,440	-	-	-	796,440	671,700	19%
CRW Services Revenue	-	-	-	-	-	208,000	-	208,000	169,323	23%
Capital Jet Center Revenue	-	-	-	-	-	-	6,055,568	6,055,568	4,803,200	26%
Bill Noe Flight School Revenue	-	-	-	-	-	-	227,117	227,117	161,667	40%
Total Revenues	4,438,287	93,000	2,668,650	796,440	96,000	208,000	6,282,685	14,583,062	12,322,036	18%
Expenses										
Salary and Wages	3,282,019	-	60,000	-	123,120	103,919	1,279,154	4,848,212	4,975,389	-3%
Benefits	1,085,392	-	28,300	-	47,246	55,836	535,777	1,752,551	1,651,760	6%
Cost of Goods Sold	-	15,120	-	-	-	-	2,770,000	2,785,120	1,871,600	49%
Utilities	399,884	-	20,568	13,560	-	-	127,100	561,112	484,098	16%
Maintenance, Materials, and Supplies	858,700	2,500	67,790	70,400	2,000	67,300	456,340	1,525,030	1,631,476	-7%
General Administration	1,716,506	3,800	103,881	2,400	108,776	16,842	514,130	2,466,335	2,333,215	6%
Capital Expenditures (under \$50k)	-	-	-	-	-	-	25,000	25,000	30,000	-17%
Advertising	-	-	-	-	151,220	-	35,000	186,220	257,836	-28%
Promotions and Events	-	-	-	-	52,426	-	-	52,426	73,997	-29%
Debt Service	-	-	445,470	282,954	-	-	-	728,424	682,826	7%
Total Expenses	7,342,501	21,420	726,009	369,314	484,788	243,897	5,742,501	14,930,431	13,992,197	7%
Non-Operating Revenue and Expenses										
Interest and Other Income	111,000	-	1,000	1,200	162,500	-	-	275,700	165,300	67%
Intercompany Transfers	2,047,772	(67,335)	(1,908,154)	-	240,000	(27,709)	(668,622)	(384,048)	-	-
Transfers from Non-Airline Reserve	-	-	-	-	-	-	-	-	201,973	-100%
Other Expenses	-	-	-	-	(10,000)	-	-	(10,000)	-	-
Total Non Operating	2,158,772	(67,335)	(1,907,154)	1,200	392,500	(27,709)	(668,622)	(118,348)	367,273	-132%
Net Income (Loss) Before Federal Relief										
	(745,442)	4,245	35,487	428,326	3,712	(63,606)	(128,438)	(465,717)	(1,302,888)	-64%
Federal Relief	745,442	-	-	-	-	63,606	128,438	937,486	1,788,663	-48%
Net Income (Loss)	\$ 0	\$ 4,245	\$ 35,487	\$ 428,326*	\$ 3,712	\$ (0)	\$ (0)	\$ 471,769	\$ 485,775	-3%

REVENUES AND EXPENSES



FEDERAL RELIEF FUNDING

Coronavirus Aid, Relief, and Economic Security (CARES) Act

On March 27, 2020, the President signed into law the Coronavirus Aid, Relief, and Economic Security (CARES) Act which provided \$10 billion in funds to be awarded to Airports through the Federal Aviation Administration. CWVRAA was awarded a grant in the amount of \$4,810,956. This grant is provided 100% federal funding and does not require a local match. An airport can use the funds for any purpose for which airport revenues may lawfully be used. Additional requirements apply if an airport chooses to use the funds for new airport development.

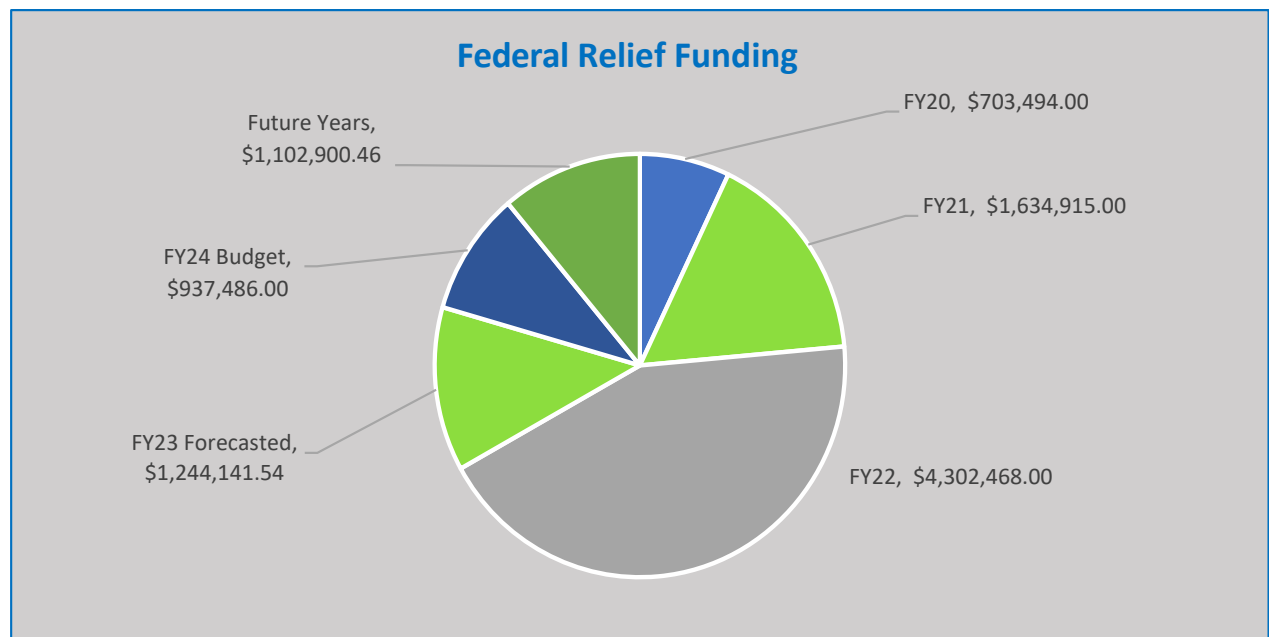
Coronavirus Response and Relief Supplemental Appropriation Act (CRRSAA)

The Coronavirus Response and Relief Supplemental Appropriation Act was signed into law on December 27, 2020, and included nearly \$2 billion in funds to eligible airports and concessions. CWVRAA was awarded \$2,036,596 of funds to be used to cost such as operations, personnel, cleaning, and janitorial services. In addition, CWVRAA was awarded \$48,582 to be used to provide relief from rent and minimum annual guarantee obligations to eligible airport concessions.

The American Rescue Plan Act of 2021

The American Rescue Plan Act of 2021 was signed into law by the President on March 11, 2021, and includes \$8 billion in funds to be awarded to eligible US airports. CWVRAA was awarded \$3,270,000.

The total amount of federal funding awarded to CWVRAA from the above funds is approximately \$10,117,552. For FY2021 through FY2023, management chose to use federal relief funding to offset operating expenses to maintain the landing fee rate and terminal building rate for airport users. A similar strategy has been applied for the FY2024 budget. To date, 79% of the total federal funds have been used to offset costs in FY2020 through FY2023. An additional 10% is expected to be utilized in FY2024 to offset operating expenses such as personnel costs. The remaining 11% is reserved for operating expenses in future years. These funds must be used within four years of the date of acceptance of the grant offer.



FUNDS AND COST CENTERS

The CWVRAA is currently organized into 8 funds to differentiate the revenues and expenses generated by specific operations. The 8 funds are: Airport, Parking, Construction, Rent-A-Car, Marketing, CRW Services, General Aviation, and Special Facilities. The Airport Fund is then organized into 7 Cost Centers: Airfield Area, Terminal Building, Terminal Area, Other Buildings and Areas, General Aviation Area, Parking, CRW Services and Special Facilities.

Expenses attributed to the airport fund that are not directly tied to a cost center are allocated based on an analysis of staff hours dedicated to a cost center. The allocations for FY2024 are shown below.

	Airfield Area	Terminal Building	Terminal Area	Other Buildings and Areas	Parking	General Aviation Area	Special Facilities	CRW Services
Executive	17.0%	25.0%	15.0%	15.0%	13.0%	12.0%	2.0%	1.0%
Finance	17.0%	25.0%	15.0%	13.0%	15.0%	12.0%	2.0%	1.0%
Maintenance	19.0%	35.0%	22.0%	8.0%	10.0%	5.0%	1.0%	0.0%
Buildings	0.0%	70.0%	24.0%	6.0%	0.0%	0.0%	0.0%	0.0%
Maintenance								
Police	10.0%	35.0%	25.0%	8.0%	10.0%	12.0%	0.0%	0.0%
Operations	60.0%	10.0%	13.0%	1.0%	15.0%	1.0%	0.0%	0.0%

RATE MAKING

The Airport operates under an Airline Operating Agreement (AOA) with a specific methodology for the rates calculations.

Terminal Building Calculation

The methodology for calculating the terminal building rate begins with the total cost allocated to the terminal building. Expenses that cannot be directly attributed to the terminal building are allocated based on Cost Center allocations described above. The total terminal building expense for FY2024 is \$2,309,260 an 8.2% decrease over the FY2023 Budget, decreasing the terminal building rate by 8.2%.

The total terminal building expense is divided by the total rentable space plus a reasonable allocation of 45% of the Public Space.

Terminal Building Requirement

	<u>FY22 BUDGET</u>	<u>FY23 BUDGET</u>	<u>FY24 BUDGET</u>
Maintenance and Operating Expenses	\$ 2,488,511	\$ 2,653,993	\$ 2,428,496
Less: Airline Security Reimbursement	(129,876)	(137,861)	(144,236)
Federal Relief Applied to Terminal Building	-	-	-
Annual Debt Service and Coverage	-	-	-
Airport Reserve Account Requirement	-	-	25,000
Amortization for Capital Improvements	-	-	-
Terminal Building Requirement	<u>\$ 2,358,635</u>	<u>\$ 2,516,132</u>	<u>\$ 2,309,260</u>
 Rentable Space 45%	 72,444	 72,444	 72,444
of Public Space Total	9,595	9,595	9,595
Rentable Space	82,039	82,039	82,039
 Terminal Building Rate	 \$ 28.75	 \$ 30.67	 \$ 28.15

Summary of Terminal Building Space

	<u>PAX LEVEL</u>	<u>GROUND LEVEL (OPS)</u>	<u>MEZZ LEVEL</u>	<u>SECOND FLOOR</u>	<u>THIRD FLOOR</u>	<u>TOTALS</u>
RENTABLE SPACE						
AIRLINE EXCLUSIVE-USE SPACE AIRLINE	3,115	2,045	0	0	0	5,160
COMMON-USE SPACE	15,491	16,730	0	0	0	32,221
GOVERNMENT	0	1,756	2,192	1,154	3,465	8,567
CONCESSIONS	6,791	1,080	920	0	0	8,791
VACANT	713	479	277	0	0	1,469
MANAGEMENT	361	3,862	1,275	2,329	0	7,827
TSA-EXEMPT (screener, bag inspection)	2,141	2,904	0	0	0	5,045
SPECIAL FACILITIES (TSA Office)	0	0	0	3,364	0	3,364
 total Rentable Space	 28,612	 28,856	 4,664	 6,847	 3,465	 72,444
 PUBLIC-USE SPACE ALLOCATION (45%)	 4,982	 3,166	 1,017	 430	 0	 9,595
OTHERSPACE						
REMAINING PUBLIC-USE (55%)	6,090	3,869	1,242	525	0	11,727
MECHANICAL	142	8,088	395	0	0	8,625
 total Other Space	 6,232	 11,957	 1,637	 525	 0	 20,352
 TOTAL SPACE/TERMINAL BUILDING	 <u>39,826</u>	 <u>43,979</u>	 <u>7,318</u>	 <u>7,802</u>	 <u>3,465</u>	 <u>102,391</u>

Landing Fee Calculation

The AOA contains a prescribed method for the annual calculation of the landing fee. Total Airport Fund expenses are reduced by Airport Fund non-airline revenue, contributions from other funds, TSA Security Reimbursement, terminal building rent, Ramp/Use Fee, and Security Fees to determine the landing fee requirement. For FY2024, the landing fee is calculated at \$2.84, a 12% decrease over the FY2023 landing fee rate.

	<u>FY22</u> <u>BUDGET</u>	<u>FY23</u> <u>BUDGET</u>	<u>FY24</u> <u>BUDGET</u>
Airfield Requirement			
Maintenance and Operating Expenses	4,554,368	4,845,771	5,227,836
Annual Bond Debt Service	-	-	-
Amount to Replenish Bond Reserve Fund	-	-	-
Airport Reserve Account Requirement	-	-	25,000
Amortization for Capital Improvements	-	-	-
Non-Airline Revenue			
Airfield Area Misc. Revenue	(1,800)	(3,600)	(162,000)
Food and Beverage Concessions	(96,000)	(212,000)	(235,000)
Car Rental Agencies Counter Space	(27,967)	(23,284)	(23,283)
Terminal Building Office Space Rentals	(365,355)	(410,400)	(352,807)
Other Terminal Building Revenue Terminal	(167)	(3,768)	(3,768)
Area Revenue	(1,023,662)	(901,071)	(963,519)
FAA Building Revenue	(243,556)	(247,706)	(247,706)
S&S Building Revenue	(57,898)	(58,114)	(41,958)
Non-Operating Revenue			
TSA LEO Reimbursement	(109,500)	(109,500)	(109,500)
Federal Relief Grant Income	-	-	-
Parking Reimbursement	(460,256)	(504,825)	(703,549)
Contribution to Infrastructure	5,000	-	-
Amortization	7,333	-	-
Net Interest Earned	(1,500)	(1,500)	(1,500)
Rentals and Charges from Non-	-	(157,373)	-
Signatory Landing Fees from Non-	-	(130,816)	(28,908)
Signatory Ramp/Use Fees (Signatory)	(180,000)	(178,024)	(180,000)
Signatory Airline Space Rentals Security	(1,073,770)	(1,026,858)	(1,321,769)
Reimbursement	(129,876)	(137,861)	(144,236)
Landing Fee Requirement	795,394	795,394	733,333
Landed Weight for Signatory Airlines	258,489	228,720	258,216
Landing Fee Rate (per 1,000 lbs)	\$ 3.08	\$ 3.23	\$ 2.84

COST PER ENPLANED PASSENGER

The cost per enplaned passenger is a metric to determine the cost to operate at an airport. The budgeted cost per enplaned passenger for FY2024 is \$11.88.

	Actual FY2022	Budget FY2023	Budget FY2024
Signatory Landing Fees	\$ 589,390	\$ 731,188	\$ 726,918
Common Use Rent	926,339	883,184	1,177,106
Exclusive Use Rent Ramp/ Use Fees Security	146,627	145,013	144,663
Reimbursement Total	210,743	133,726	144,236
Airline Revenues	\$ 2,053,099	\$ 2,073,111	\$ 2,372,923
Projected Enplaned Passengers	161,023	161,979	199,683
Cost Per Enplaned Passenger	\$ 12.75	\$ 12.80	\$ 11.88

DEBT SERVICE

The total amount of outstanding debt for CWVRRA is \$13,479,566 as of April 30, 2023. The Parking Bonds, Series 2015A are a variable interest rate bond, while all other bonds are at a fixed rate.

Outstanding Bonds

<u>Bond/Note Payable</u>	<u>Interest Rate</u>	<u>Monthly Payment Amount</u>	<u>Maturity Date</u>
Parking Bonds, Series 2015A	7.26%	\$37,123	09/24/2035
RAC Series A Facilities/Garage Construction	2.42%	\$23,580	08/01/2036
PFC Bond Series 2020A	2.15%	\$7,280	09/25/2030
PFC Bond Series 2020B	2.19%	\$26,349	12/01/2040
PFC Bond Series 2021A	2.39%	\$11,676	04/17/2030
PFC Bond Series 2022A	2.57%	\$5,443	04/01/2032
TOTAL Monthly Debt Payments		\$111,450	

STAFFING PLAN

DEPARTMENT/POSITION	FY2022		BUDGET FY2023		BUDGET FY2024	
	FULL TIME	PART TIME	FULL TIME	PART TIME	FULL TIME	PART TIME
ADMINISTRATION						
Airport Director & Chief Executive Officer	1	0	1	0	1	0
Assistant Director & Chief Operating Officer	1	0	1	0	1	0
Chief Development Officer	0	0	0	0	1	0
Airport Project Manager	1	0	1	0	0	0
Executive Secretary	1	0	1	0	1	0
Executive Assistant	1	0	1	0	1	0
	5	0	5	0	5	0
FINANCE						
Chief Financial Officer	1	0	1	0	1	0
Director of Accounting	1	0	1	0	0	0
Accounting Manager	1	0	1	0	1	0
Account Tech II/AP Specialist	1	0	1	0	1	0
Account Tech II/AR Specialist	0	1	1	0	1	0
Account Tech II/Fixed Assets & Grants	1	0	1	0	1	0
Human Resources Specialist	1	0	1	0	1	0
Human Resources Assistant	1	0	1	0	1	0
Intern	0	1	0	0	0	0
	7	2	8	0	7	0
FACILITIES MAINTENANCE						
Facilities Maintenance Manager	1	0	1	0	1	0
Maintenance Worker Supervisor	1	0	1	0	1	0
Maintenance Worker	5	1	6	0	6	0
Custodian	0	0	0	0	0	0
Electrician	1	0	1	0	1	0
HVAC/Plumbing Maintenance	2	0	2	0	2	0
Jetway Mechanic	1	0	0	0	0	0
Seasonal	0	0	0	0	0	0
	11	1	11	0	11	0
BUILDINGS MAINTENANCE						
Custodian Supervisor	1	0	1	0	1	0
Custodian	4	2	4	3	4	2
	5	2	5	3	5	2
POLICE						
Police Chief	1	0	1	0	1	0
Major	1	0	1	0	1	0
Police Officer	8	6	8	7	8	5
	10	6	10	7	10	5
OPERATIONS						
Operations Manager	1	0	1	0	1	0
Badging and Training Officer	1	0	1	0	1	0
Operations Duty Manager or Specialist	5	0	4	1	3	0
ARCC Duty Officer	3	1	4	1	5	1
Wildlife Specialist	1	0	1	0	1	0
Intern	0	2	0	2	0	1
	11	3	11	4	11	2

Staffing Plan, cont.

DEPARTMENT/POSITION	FY2022		BUDGET FY2023		BUDGET FY2024	
	FULL TIME	PART TIME	FULL TIME	PART TIME	FULL TIME	PART TIME
SPECIAL FACILITIES						
Operations Specialist	1	0	1	0	0	0
Part-time Operations	1	0	1	0	0	0
	2	0	2	0	0	0
Bill Noe Flight School						
Custodian	1	0	1	0	0	0
Part-time Operations	0	1	0	1	0	0
	1	1	1	1	0	0
PARKING						
Maintenance Worker	1	0	1	0	1	0
Vehicle Counter	0	1	0	1	0	1
Seasonal	0	1	0	0	0	0
	1	2	1	1	1	1
MARKETING						
Marketing Manager	1	0	1	0	1	0
Public Affairs Specialist	1	0	1	0	0	0
Creative Production Specialist	0	0	1	0	1	0
Intern	0	1	0	0	0	0
	2	1	3	0	2	0
CRW SERVICES						
CRW Services Mechanic Supervisor	1	0	0	0	0	0
Mechanic	0	0	2	0	2	0
	1	0	2	0	2	0
CAPITAL JET CENTER						
Co-Manager: Aviation Services	1	0	1	0	1	0
Co-Manager: Guest Services	1	0	1	0	1	0
Ground Services Manager	1	0	1	0	1	0
Fuel Services Manager	1	0	1	0	1	0
Scheduling Manager	0	0	1	0	1	0
Training Specialist	0	0	1	0	1	0
Guest Services Manager	0	0	0	0	1	0
Military Operations Coordinator	1	0	1	0	1	0
Customer Service Supervisor	2	0	1	0	1	0
Customer Service Representative	8	0	6	0	5	0
Line Service Technician	12	1	4	1	12	0
Line Technician Supervisor	2	0	0	0	0	0
Line Service Technician Lead	1	0	0	0	1	0
Line Service Technician Shift Lead	1	0	0	0	0	0
Ground Specialist	5	0	4	0	0	0
Senior Ground Specialist	5	0	5	0	0	0
Intern	0	3	0	3	0	2
Mechanic Technician	1	0	0	0	0	0
	42	4	27	4	27	2
TOTAL STAFF	98	22	86	19	81	12

Operating Revenue
 Airport Fund (F-10)
 Airfield Area (CL-10)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Signatory Landing Fees							
4025 D-0	CL-10		Delta	169,769	226,193	216,351	-4%
4020 D-0	CL-10		United	94,239	100,850	114,540	14%
4086 D-0	CL-10		American	315,761	403,916	327,529	-19%
4078 D-0	CL-10		Breeze (Formerly Spirit Cost Center)	9,622	96,940	68,498	-29%
4087 D-0	CL-10		Air Cargo Carriers	31,050	33,876	28,908	-15%
4094 D-0	CL-10		Mountain Air Cargo	7,249	8,112	6,416	-21%
Total Signatory Landing Fees				627,689	869,887	762,241	-12%
Misc Revenue							
4125 D-0	CL-10		Fingerprinting, Identification Media	4,110	3,600	12,000	233%
new D-0	CL-10		GA Landing Fees	-	-	150,000	-
Total Miscellaneous Revenue				4,110	3,600	162,000	4400%
Ramp/Use Fees							
4145 D-0	CL-10		Delta	56,161	55,089	48,783	-11%
4135 D-0	CL-10		United	36,773	24,562	38,520	57%
4153 D-0	CL-10		American	85,468	98,373	81,909	-17%
4176 D-0	CL-10		Breeze (Formerly Spirit)	1,151	7,850	10,788	37%
Total Ramp Fees				179,553	185,874	180,000	-3%
TOTAL AIRFIELD AREA				811,352	1,059,361	1,104,241	4%

Operating Revenue
 Airport Fund (F-10)
 Terminal Building (CL-20)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Food & Beverage Concessions							
4186 D-0	CL-20		Faber Excess Concessions	150,720	137,000	35,000	-74%
4187 D-0	CL-20		Faber Minimum Annual Guarantee	68,750	75,000	200,000	167%
Total Food & Beverage Concessions				219,470	212,000	235,000	11%
Signatory Airline Space Rentals							
4236 D-0	CL-20		Delta - Common Use	293,532	299,495	383,880	28%
4235 D-0	CL-20		Delta - Exclusive Use	32,200	34,350	31,528	-8%
4226 D-0	CL-20		United - Common Use	158,787	157,801	196,399	24%
4225 D-0	CL-20		United - Exclusive Use	40,634	43,368	39,804	-8%
4260 D-0	CL-20		American - Common Use	462,242	424,738	491,685	16%
4261 D-0	CL-20		American - Exclusive Use	62,927	67,106	61,592	-8%
4298 D-0	CL-20		Breeze - Common Use (Formerly Spirit Cost Center)	11,779	132,731	105,141	-21%
4296 D-0	CL-20		Breeze - Exclusive Use (Formerly Spirit Cost Center)	10,865	16,792	11,739	-30%
Total Signatory Airline Space Rentals				1,072,966	1,176,381	1,321,769	12%
Car Rental Agencies Counter Space							
4304 D-0	CL-20		Hertz	7,180	-	-	-
4311 D-0	CL-20		National	7,154	7,180	7,180	0%
4318 D-0	CL-20		Avis	5,299	5,304	10,804	104%
4326 D-0	CL-20		Enterprise	10,804	10,800	5,299	-51%
Total Car Rental Agencies Counter Space				30,438	23,284	23,283	-0%
Office Space Rentals							
4339 D-0	CL-20		ATCT/Mezzanine Offices	384,220	218,004	162,604	-25%
4346 D-0	CL-20		Avis Rent-a-car Office	12,548	12,552	10,360	-17%
4353 D-0	CL-20		Hertz Office	10,360	-	-	-
4361 D-0	CL-20		Enterprise Office	7,864	7,860	7,864	0%
4385 D-0	CL-20		TSA Offices	161,863	161,868	161,863	-0%
4390 D-0	CL-20		ADCI Office Space	10,116	10,116	10,116	-
Total Terminal Building Office Space Rentals				586,970	410,400	352,807	-14%
Security Reimbursement							
4425 D-0	CL-20		Delta	66,091	46,811	47,039	0%
4410 D-0	CL-20		United	35,824	24,664	24,066	-2%
4411 D-0	CL-20		American	106,418	66,386	60,248	-9%
4415 D-0	CL-20		Breeze (Formerly Spirit Cost Center)	2,409	-	12,883	-
Total Security Reimbursement				210,743	137,861	144,236	5%
Other Terminal Building Revenue							
4387 D-0	CL-20		ARINC - Communication Cabinet	167	168	168	-
4194 D-0	CL-20		ATM Concessions	3,600	3,600	3,600	-
Total Other Terminal Building Revenue				3,767	3,768	3,768	-
TOTAL TERMINAL BUILDING				2,124,353	1,963,694	2,080,863	6%

Operating Revenue
 Airport Fund (F-10)
 Terminal Area (CL-30)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Car Rental Agencies Service Area							
4444 D-0	CL-30		Hertz	9,420	-	-	-
4451 D-0	CL-30		National	6,270	6,276	20,900	233%
4458 D-0	CL-30		Avis	15,060	15,060	50,200	233%
4466 D-0	CL-30		Enterprise	7,530	7,536	25,100	233%
Total Car Rental Agencies Service Area				38,280	28,872	96,200	233%
Car Rental Agencies Percentage of Gross							
4472 D-0	CL-30		Hertz	211,868	-	-	-
4479 D-0	CL-30		National Minimum Annual Guarantee	184,009	184,009	150,068	-18%
4486 D-0	CL-30		Avis Minimum Annual Guarantee	241,838	241,838	294,984	22%
4500 D-0	CL-30		Enterprise Minimum Annual Guarantee	184,008	184,008	150,067	-18%
4480 D-0	CL-30		National Excess Concessions	10,241	42,000	55,000	31%
4487 D-0	CL-30		Avis Excess Concessions	76,536	83,000	45,000	-46%
4501 D-0	CL-30		Enterprise Excess Concessions	61,341	67,000	90,000	34%
Total Car Rental Agencies Concessions				969,840	801,855	785,119	-2%
Car Rental Agencies Ready-Car Spaces							
4521 D-0	CL-30		Hertz	14,628	-	-	-
4528 D-0	CL-30		National	15,732	21,528	17,700	-18%
4535 D-0	CL-30		Avis	21,252	18,492	34,800	88%
4543 D-0	CL-30		Enterprise	15,732	27,324	17,700	-35%
Total Car Rental Agencies Ready-Car Spaces				67,344	67,344	70,200	4%
Car Rental Agencies Fuel Flowage Fees							
new D-0	CL-30		National	-	-	1,567	-
new D-0	CL-30		Avis	-	-	2,598	-
new D-0	CL-30		Enterprise	-	-	1,835	-
				-	-	6,000	-
Other Terminal Area Revenue							
4507 D-0	CL-30		Ground Transportation Permits	10,586	3,000	6,000	100%
Total Other Terminal Area Revenue				10,586	3,000	6,000	100%
TOTAL TERMINAL AREA				1,086,050	901,071	963,519	7%

Operating Revenue
 Airport Fund (F-10)
 Other Buildings and Areas

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
501 Eagle Mountain							
4640	D-0	CL-60	Rent: New River Engineers	58,114	58,114	41,958	-28%
Total 501 Eagle Mountain				58,114	58,114	41,958	-28%
FAA Building							
4632	D-0	CL-50	Office Rent: Federal Aviation Administration	250,200	178,200	178,200	-
4633	D-0	CL-50	Office Rent: WV Dept of F&A/Special Investigations	46,850	46,850	46,850	-0%
4638	D-0	CL-50	Office Rent: Pension Oversight Board	22,656	22,656	22,656	-
Total FAA Building				319,706	247,706	247,706	-0%
TOTAL OTHER BUILDINGS AND AREAS				377,820	305,820	289,664	-5%
TOTAL OPERATING REVENUE				4,399,575	4,229,946	4,438,287	5%

Operating Expense
 Airport Fund (F-10)
 Airfield Area (CL-10)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Operating Expenses							
<u>Airfield Area</u>							
<i>Utilities</i>							
5010 D-0	CL-10		Electric	61,781	54,000	62,000	15%
			<i>Total Utilities</i>	61,781	54,000	62,000	15%
<i>Maintenance, Materials, and Supplies</i>							
5045 D-0	CL-10		Paving, Paving Repairs	5,625	9,600	4,800	-50%
5052 D-0	CL-10		Snow Removal Supplies, Equip Repairs	49,877	68,400	68,400	-
5059 D-0	CL-10		Pavement Painting, Striping	14,082	23,400	14,400	-38%
5066 D-0	CL-10		General Repairs, Replacements	8,538	12,000	10,800	-10%
5073 D-0	CL-10		Electrical Supplies	7,518	20,400	20,800	2%
5080 D-0	CL-10		Obstruction Maintenance	5,866	15,600	13,200	-15%
5085 D-0	CL-10		Stormwater/Glycol Testing, Permits	3,254	9,600	9,000	-6%
5086 D-0	CL-10		Friction Machine Repairs, Calibration	450	3,600	2,400	-33%
5199 D-0	CL-10		Fire Extinguishers, Alarms	-	360	-	-100%
5416 D-0	CL-10		Fixtures & Signs	1,925	5,400	4,950	-8%
5591 D-0	CL-10		Fencing, Gates	-	7,800	6,000	-23%
			<i>Total Maintenance, Materials, and Supplies</i>	97,134	176,160	154,750	-12%
			<u>Total Airfield Area</u>	158,915	230,160	216,750	-6%

Operating Expense
Airport Fund (F-10)
Terminal Building (CL-20)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<u>Terminal Building</u>							
<u>Utilities</u>							
5010 D-0	CL-20		Electric	172,961	129,300	185,040	43%
5024 D-0	CL-20		Gas	17,553	17,640	20,000	13%
5031 D-0	CL-20		Water	25,546	24,000	30,000	25%
5038 D-0	CL-20		Sanitation	19,616	24,000	22,000	-8%
5164 D-0	CL-20		Waste Removal	10,055	9,600	13,500	41%
<i>Total Utilities</i>				245,732	204,540	270,540	32%
<i>Maintenance, Materials, and Supplies</i>							
5059 D-0	CL-20		Pavement Painting, Striping	1,439	-	-	-
5066 D-0	CL-20		General Repairs, Replacements	26,329	45,000	70,800	57%
5073 D-0	CL-20		Electrical Supplies	19,645	24,000	19,200	-20%
5108 D-0	CL-20		Painting, Furnishings	1,739	6,000	5,004	-17%
5122 D-0	CL-20		Window Cleaning	1,302	2,400	2,400	-
5129 D-0	CL-20		Plants, Decorations	-	1,560	600	-62%
5136 D-0	CL-20		Plumbing, Hardware	11,809	10,140	10,140	-
5143 D-0	CL-20		HVAC Maintenance, Supplies	20,171	30,000	30,000	-
5150 D-0	CL-20		Automatic Doors	3,553	13,200	12,000	-9%
5157 D-0	CL-20		HVAC Maintenance Contract	7,302	8,700	8,640	-1%
5158 D-0	CL-20		FAA HVAC Equipment	13,620	13,200	12,700	-4%
5171 D-0	CL-20		Stand-By Power	7,462	9,060	9,096	0%
5178 D-0	CL-20		Elevators	28,893	33,168	33,168	-
5185 D-0	CL-20		Baggage Systems	1,264	10,200	10,200	-
5192 D-0	CL-20		Exterminating	384	384	384	-
5199 D-0	CL-20		Fire Extinguishers, Alarms	9,378	10,200	10,200	-
5206 D-0	CL-20		Public Address System	1,039	1,260	1,260	-
5213 D-0	CL-20		Maintenance, Repairs/Loading Bridges, Walkways	35,889	48,000	45,500	-5%
5214 D-0	CL-20		Exit Lane Annual Fee	14,742	15,480	14,760	-5%
5416 D-0	CL-20		Fixtures, Signs	565	1,320	1,200	-9%
5542 D-0	CL-20		Tools, Hardware	125	-	-	-
5598 D-0	CL-20		Keys, Locks	-	1,008	1,000	-1%
<i>Total Maintenance, Materials, and Supplies</i>				206,650	284,280	298,252	5%
<i>General Administration</i>							
5332 D-0	CL-20		Uniforms	70	-	-	-
5360 D-0	CL-20		Professional Services	71	-	-	-
5425 D-0	CL-20		Cable Television Services	2,624	-	2,400	-
<i>Total General Administration</i>				2,765	-	2,400	-
<u>Total Terminal Building</u>				455,147	488,820	571,192	17%

Operating Expense
 Airport Fund (F-10)
 Terminal Area (CL-30)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<u>Terminal Area</u>							
<i>Utilities</i>							
5164	D-0	CL-30	Refuse Removal	2,988	3,060	3,200	5%
			<i>Total Utilities</i>	2,988	3,060	3,200	5%
<i>Maintenance, Materials, and Supplies</i>							
5045	D-0	CL-30	Paving, Paving Repairs	-	2,100	2,040	-3%
5059	D-0	CL-30	Pavement Painting, Striping	-	2,400	2,100	-13%
5066	D-0	CL-30	General Repairs, Replacements	8,019	11,940	11,520	-4%
5073	D-0	CL-30	Electrical Supplies	1,154	3,360	2,940	-13%
5185	D-0	CL-30	Baggage Systems	4,378	-	-	-
5192	D-0	CL-30	Exterminating	120	120	120	-
5213	D-0	CL-30	Maint, Repairs/LBs, Walkways	17	-	-	-
5234	D-0	CL-30	Walks, Grounds	12,340	13,200	13,200	-
5237	D-0	CL-30	Salt, Salt Storage Building	1,004	1,200	1,200	-
5416	D-0	CL-30	Fixtures, Signs	1,924	1,800	1,500	-17%
5542	D-0	CL-30	Tools, Hardware	134	-	-	-
			<i>Total Maintenance, Materials, and Supplies</i>	29,090	36,120	34,620	-4%
			<u>Total Terminal Area</u>	32,078	39,180	37,820	-3%

Operating Expense
Airport Fund (F-10)
Other Buildings and Areas

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<u>FAA Building</u>							
<i>Utilities</i>							
5010 D-0	CL-50	Electric		9,691	23,004	16,000	-30%
5024 D-0	CL-50	Gas		4,424	3,120	5,200	67%
5031 D-0	CL-50	Water		4,404	4,380	5,000	14%
5038 D-0	CL-50	Sanitation		609	1,020	800	-22%
5164 D-0	CL-50	Refuse Removal		1,807	1,800	1,800	-
<i>Total Utilities</i>				20,936	33,324	28,800	-14%
<i>Maintenance, Materials, and Supplies</i>							
5045 D-0	CL-50	Paving, Paving Repairs		-	300	240	-20%
5059 D-0	CL-50	Pavement Painting, Striping		-	432	360	-17%
5066 D-0	CL-50	General Repairs, Replacements		14,173	17,750	7,863	-56%
5073 D-0	CL-50	Electrical Supplies		1,539	2,040	1,860	-9%
5122 D-0	CL-50	Window Cleaning		-	1,104	1,080	-2%
5136 D-0	CL-50	Plumbing, Hardware		1,060	2,280	2,004	-12%
5143 D-0	CL-50	HVAC Maintenance, Supplies		1,478	20,400	11,800	-42%
5178 D-0	CL-50	Elevators		4,279	4,080	4,080	-
5192 D-0	CL-50	Exterminating		384	384	384	-
5199 D-0	CL-50	Fire Extinguishers, Alarms		978	1,080	1,104	2%
5577 D-0	CL-50	Cleaning Supplies		1,055	2,400	2,400	-
5584 D-0	CL-50	Cleaning Equipment		166	660	600	-9%
<i>Total Maintenance, Materials, and Supplies</i>				25,112	52,910	33,775	-36%
<u>Total FAA Building</u>				46,047	86,234	62,575	-27%
<u>501 Eagle Mountain</u>							
<i>Utilities</i>							
5010 D-0	CL-60	Electric		5,580	4,800	5,500	15%
5024 D-0	CL-60	Gas		1,119	1,265	1,260	-0%
5031 D-0	CL-60	Water		469	495	504	2%
5038 D-0	CL-60	Sanitation		52	600	600	-
<i>Total Utilities</i>				7,220	7,160	7,864	10%
<i>Maintenance, Materials, and Supplies</i>							
5045 D-0	CL-60	Paving, Paving Repairs		-	300	240	-20%
5066 D-0	CL-60	General Repairs, Replacements		282	1,462	2,022	38%
5073 D-0	CL-60	Electrical Supplies		36	504	540	7%
5077 D-0	CL-60	Cleaning Services		-	120	-	-100%
5101 D-0	CL-60	Deferred Credit		-	33,336	-	-100%
5122 D-0	CL-60	Window Cleaning		-	156	156	-
5136 D-0	CL-60	Plumbing, Hardware		110	900	5,325	492%
5143 D-0	CL-60	HVAC Maintenance, Supplies		-	1,080	4,080	278%
5192 D-0	CL-60	Exterminating		384	384	240	-38%
5199 D-0	CL-60	Fire Extinguishers, Alarms		125	300	300	-
5577 D-0	CL-60	Cleaning Supplies		755	720	1,320	83%
5584 D-0	CL-60	Cleaning Equipment		155	240	240	-
<i>Total Maintenance, Materials, and Supplies</i>				1,846	39,502	14,463	-63%
<u>Total 501 Eagle Mountain</u>				9,066	46,662	22,327	-52%
TOTAL Other Buildings and Areas				55,114	132,896	84,902	-36%

Operating Expense
Airport Fund (F-10)
Executive Department

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<u>Executive Department</u>							
<u>Salaries</u>							
5255 D-10	CL-0		Regular Salaries	607,232	627,671	668,550	7%
5258 D-10	CL-0		Employee Gift/Bonus	1,000	1,200	-	-100%
5257 D-10	CL-0		Employee Health Insurance Waiver Option	3,500	6,000	-	-100%
			<i>Total Salaries</i>	<u>611,732</u>	<u>634,871</u>	<u>668,550</u>	<u>5%</u>
<u>Benefits</u>							
5276 D-10	CL-0		Social Security & Medicare Taxes	43,292	49,930	43,433	-13%
5283 D-10	CL-0		Workers' Compensation	832	753	1,003	33%
5290 D-10	CL-0		Retirement	49,120	62,767	60,170	-4%
5297 D-10	CL-0		Health Insurance	24,259	19,284	48,156	150%
5299 D-10	CL-0		Retiree Subsidy Pay Go	4,556	4,200	-	-100%
5304 D-10	CL-0		WV Unemployment	900	675	900	33%
5311 D-10	CL-0		Life Insurance	906	854	973	14%
5318 D-10	CL-0		Sick Leave Compensation Program	23,327	25,000	24,530	-2%
5325 D-10	CL-0		Dental Insurance	1,290	1,302	1,366	5%
5327 D-10	CL-0		Vision Insurance	541	838	659	-21%
5339 D-10	CL-0		Employee Assistance Program	62	312	124	
			<i>Total Benefits</i>	<u>149,084</u>	<u>165,915</u>	<u>181,312</u>	<u>9%</u>
<u>General Administration</u>							
5115 D-10	CL-0		Insurance, Bonds	7,491	9,972	24,000	141%
5332 D-10	CL-0		Uniforms	129	1,000	1,000	-
5353 D-10	CL-0		Legal Services	-	-	400,000	-
5360 D-10	CL-0		Professional Services	956,442	810,000	400,000	-51%
5367 D-10	CL-0		Legal Advertising	766	1,000	1,000	0%
5374 D-10	CL-0		Travel, Training, and Entertainment	74,547	60,000	50,000	-17%
5381 D-10	CL-0		Dues, Subscriptions, Memberships	26,958	30,000	30,000	-
5388 D-10	CL-0		Office Supplies, Equipment	26,003	20,000	20,000	-0%
5402 D-10	CL-0		Postage, Postage Equipment	959	1,000	2,400	140%
5424 D-10	CL-0		Cellular Services	5,130	5,500	8,000	45%
5432 D-10	CL-0		Misc Fees, Service Charges	290	500	500	-
5451 D-10	CL-0		Office Equipment Service	73	-	-	-
5472 D-10	CL-0		Computer Equipment, Software, Training, Support	6,102	25,000	20,000	-20%
5500 D-10	CL-0		Education Assistance	8,000	25,000	15,000	-40%
5564 D-10	CL-0		IT (Information Technology Services)	-	-	6,100	-
5746 D-10	CL-0		Hospitality	-	10,000	-	-100%
			<i>Total General Administration</i>	<u>1,112,889</u>	<u>998,972</u>	<u>978,000</u>	<u>-2%</u>
			<u>Total Executive Department</u>	<u>1,873,705</u>	<u>1,799,758</u>	<u>1,827,862</u>	<u>2%</u>

Operating Expense
Airport Fund (F-10)
Finance Department (D-60)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<u>Finance Department</u>							
<u>Salaries</u>							
5255 D-60	CL-0		Regular Salaries	456,466	500,596	472,987	-6%
5258 D-60	CL-0		Employee Gift/Bonus	1,364	1,800	-	-100%
5270 D-60	CL-0		Part-Time Gross Salaries	-	-	-	-
5262 D-60	CL-0		Overtime Salaries	20	-	-	-
5257 D-60	CL-0		Employee Health Insurance Waiver Option	2,750	6,000	-	-100%
			<u>Total Salaries</u>	460,600	508,396	472,987	-7%
<u>Benefits</u>							
5276 D-60	CL-0		Social Security & Medicare Taxes	35,629	39,290	36,183	-8%
5283 D-60	CL-0		Workers' Compensation	645	601	709	18%
5290 D-60	CL-0		Retirement	43,487	50,059	42,569	-15%
5297 D-60	CL-0		Health Insurance	54,567	61,212	72,600	19%
5299 D-60	CL-0		Retiree Subsidy Pay Go	6,500	6,720	-	-100%
5304 D-60	CL-0		WV Unemployment	1,358	1,080	1,260	17%
5311 D-60	CL-0		Life Insurance	1,381	1,367	1,362	-0%
5318 D-60	CL-0		Sick Leave Compensation Program	12,314	13,000	21,570	66%
5325 D-60	CL-0		Dental Insurance	1,591	2,083	1,912	-8%
5327 D-60	CL-0		Vision Insurance	924	1,340	904	-33%
5339 D-60	CL-0		Employee Assistance Program	87	576	173	-70%
			<u>Total Benefits</u>	158,482	177,328	179,242	1%
<u>General Administration</u>							
5115 D-60	CL-0		Insurance, Bonds	83,075	120,000	78,000	-35%
5332 D-60	CL-0		Uniforms	1,246	800	700	-13%
5346 D-60	CL-0		Auditing, Accounting	36,720	36,720	36,720	-
5564 D-60	CL-0		IT (Information Technology Services)	111,064	120,000	22,000	-82%
5360 D-60	CL-0		Professional Services	5,834	1,500	1,200	-20%
5374 D-60	CL-0		Travel, Training, and Entertainment	19,770	32,000	24,000	-25%
5381 D-60	CL-0		Dues, Subscriptions, Memberships	9,195	1,500	1,500	-
5388 D-60	CL-0		Office Supplies, Equipment	6,764	7,000	4,000	-43%
5402 D-60	CL-0		Postage, Postage Equipment	114	-	-	-
5423 D-60	CL-0		Telephone	45,127	42,000	48,000	14%
5424 D-60	CL-0		Cellular Services	6,007	5,304	4,800	-10%
5432 D-60	CL-0		Misc Fees, Service Charges	1,417	180	600	233%
5472 D-60	CL-0		Computer Equipment, Software, Training, Support	109,376	81,000	60,000	-26%
5493 D-60	CL-0		Internet Access, Wi-Fi, Data	720	750	4,200	460%
5654 D-60	CL-0		Bank Service Fees	103	120	120	-
5365 D-60	CL-0		HR Drug Screening	4,525	5,000	5,000	-
5501 D-60	CL-0		Education Assistance	6,727	-	-	-
			<u>Total General Administration</u>	447,782	453,874	290,840	-36%
			<u>Total Finance Department</u>	1,066,865	1,139,598	943,069	-17%

Operating Expense
Airport Fund (F-10)
Facilities Maintenance Department (D-70)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Facilities Maintenance Department							
Salaries							
5255 D-70	CL-0		Regular Salaries	610,706	569,900	586,810	3%
5258 D-70	CL-0		Employee Gift/Bonus	2,600	2,600	-	-100%
5262 D-70	CL-0		Overtime	40,567	50,000	15,912	-68%
5270 D-70	CL-0		Part-Time Gross Salaries	-	-	-	-
5257 D-70	CL-0		Employee Health Insurance Waiver Option	13,000	6,000	12,000	100%
			Total Salaries	666,873	628,500	614,722	-2%
Benefits							
5276 D-70	CL-0		Social Security & Medicare Taxes	51,215	48,570	46,108	-5%
5283 D-70	CL-0		Workers' Compensation	15,773	12,669	15,068	19%
5290 D-70	CL-0		Retirement	63,732	61,990	55,325	-11%
5297 D-70	CL-0		Health Insurance	76,341	81,144	104,760	29%
5299 D-70	CL-0		Retiree Subsidy Pay Go	9,468	9,240	-	-100%
5304 D-70	CL-0		WV Unemployment	2,400	1,485	1,980	33%
5311 D-70	CL-0		Life Insurance	2,228	1,880	2,140	14%
5318 D-70	CL-0		Sick Leave Compensation Program	13,118	15,000	25,468	70%
5325 D-70	CL-0		Dental Insurance	3,133	2,864	3,004	5%
5327 D-70	CL-0		Vision Insurance	1,566	1,843	1,485	-19%
5339 D-70	CL-0		Employee Assistance Program	136	756	272	-64%
			Total Benefits	239,110	237,441	255,610	8%
Utilities							
5010 D-70	CL-0		Electric	10,741	10,908	12,000	10%
5024 D-70	CL-0		Gas	7,600	7,800	8,600	10%
5031 D-70	CL-0		Water	4,922	4,620	5,200	13%
5038 D-70	CL-0		Sanitation	1,917	1,680	1,680	-
			Total Utilities	25,179	25,008	27,480	10%
Maintenance, Materials, and Supplies							
5052 D-70	CL-0		Snow Rem Supp, Equip Repairs	3,357	-	-	-
5066 D-70	CL-0		General Repairs, Replacements	14,308	16,800	14,400	-14%
5073 D-70	CL-0		Electrical Supplies	765	2,496	1,800	-28%
5136 D-70	CL-0		Plumbing, Hardware	68	1,200	1,000	-17%
5143 D-70	CL-0		HVAC Maintenance, Supplies	-	1,020	1,020	-
5171 D-70	CL-0		Stand-By Power	-	9,060	9,000	-1%
5199 D-70	CL-0		Fire Extinguisher, Alarms	665	2,100	2,100	-
5514 D-70	CL-0		Vehicle Equipment Repair	38,743	48,000	30,000	-38%
5521 D-70	CL-0		Tires, Batteries	13,513	14,400	12,600	-13%
5528 D-70	CL-0		Vehicle Fuel	59,033	48,000	50,400	5%
5535 D-70	CL-0		Fluids, Lubricants, Filters	12,412	13,200	13,200	-
5542 D-70	CL-0		Tools, Hardware	6,225	8,280	6,000	-28%
5549 D-70	CL-0		Miscellaneous Supplies	5,844	6,600	6,100	-8%
5556 D-70	CL-0		Safety Materials, Supplies	4,920	4,800	4,800	-
5563 D-70	CL-0		Communication Equipment, Repairs	470	5,100	4,800	-6%
5570 D-70	CL-0		Underground Storage Tanks	7,677	8,100	8,040	-1%
			Total Maintenance, Materials, and Supplies	168,000	189,156	165,260	-13%
General Administration							
5115 D-70	CL-0		Insurance, Bonds	42,490	40,440	76,000	88%
5332 D-70	CL-0		Uniforms	11,277	13,200	13,000	-2%
5360 D-70	CL-0		Professional Services	32	7,356	1,200	-84%
5374 D-70	CL-0		Travel, Training, Entertainment	4,571	6,300	6,027	-4%
5388 D-70	CL-0		Office Supplies, Equipment	562	2,160	1,760	-19%
5400 D-70	CL-0		Shipping, Freight	-	300	300	-
5424 D-70	CL-0		Cellular	3,494	3,360	4,000	19%
5432 D-70	CL-0		Misc Fees, Service Charges	4	-	550	-
5472 D-70	CL-0		Comp Equip, Software, Training, Support	7,084	-	9,000	-
5564 D-70	CL-0		IT (Information Technology Services)	-	-	16,731	-
5501 D-70	CL-0		Education Assistance	-	2,496	-	-100%
			Total General Administration	69,515	75,612	128,568	70%
			Total Facilities Maintenance Department	1,168,677	1,155,717	1,191,640	3%

Operating Expense
Airport Fund (F-10)
Buildings Maintenance Department (D-80)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<u>Buildings Maintenance Department</u>							
<i>Salaries</i>							
5255 D-80	CL-0		Regular Salaries	199,432	173,640	184,038	6%
5258 D-80	CL-0		Employee Gift/Bonus	1,400	2,000	-	-100%
5262 D-80	CL-0		Overtime	16,148	15,000	6,261	-58%
5270 D-80	CL-0		Part-Time Gross Salaries	30,578	39,000	35,266	-10%
5257 D-80	CL-0		Employee Health Insurance Waiver Option	13,250	15,000	9,000	-40%
<i>Total Salaries</i>				260,808	244,640	234,566	-4%
<i>Benefits</i>							
5276 D-80	CL-0		Social Security & Medicare Taxes	19,828	17,606	17,256	-2%
5283 D-80	CL-0		Workers' Compensation	3,152	4,727	5,639	19%
5290 D-80	CL-0		Retirement	20,314	18,864	17,937	-5%
5297 D-80	CL-0		Health Insurance	16,618	17,856	30,012	68%
5299 D-80	CL-0		Retiree Subsidy Pay Go	2,220	4,200	-	-100%
5304 D-80	CL-0		WV Unemployment	2,091	1,080	1,260	17%
5311 D-80	CL-0		Life Insurance	898	854	973	14%
5318 D-80	CL-0		Sick Leave Compensation Program	1,599	2,500	2,229	-11%
5325 D-80	CL-0		Dental Insurance	951	1,302	1,366	5%
5327 D-80	CL-0		Vision Insurance	503	838	748	-11%
5339 D-80	CL-0		Employee Assistance Program	87	444	173	-61%
<i>Total Benefits</i>				68,261	70,271	77,592	10%
<i>Maintenance, Materials, and Supplies</i>							
5066 D-80	CL-0		General Repairs, Replacements	1,735	2,500	2,400	-4%
5542 D-80	CL-0		Tools, Hardware	55	500	480	-4%
5577 D-80	CL-0		Cleaning Supplies	45,178	42,000	42,000	-
5584 D-80	CL-0		Cleaning Equipment	7,060	16,992	16,800	-1%
5585 D-80	CL-0		Professional Cleaning	4,225	30,000	12,000	-60%
5598 D-80	CL-0		Keys, Locks	140	-	-	-
<i>Total Maintenance, Materials, and Supplies</i>				58,392	91,992	73,680	-20%
<i>General Administration</i>							
5115 D-80	CL-0		Insurance, Bonds	7,491	18,000	30,000	67%
5332 D-80	CL-0		Uniforms	3,935	7,200	5,040	-30%
5374 D-80	CL-0		Travel, Training, Entertainment	436	540	180	-67%
5381 D-80	CL-0		Dues, Subscrip, Memberships	43	-	-	-
5388 D-80	CL-0		Office Supplies, Equipment	355	1,080	1,080	-
5400 D-80	CL-0		Shipping, Freight	569	216	180	-17%
5424 D-80	CL-0		Cellular	292	1,524	480	-69%
5564 D-80	CL-0		IT (Information Technology Services)	150	-	9,126	-
5432 D-80	CL-0		Misc Fees, Service Charges	-	-	250	-
<i>Total General Administration</i>				13,270	28,560	46,336	62%
<u>Total Buildings Maintenance Department</u>				400,732	435,463	432,174	-1%

Operating Expense
 Airport Fund (F-10)
 Police Department (D-90)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<u>Police Department</u>							
<u>Salaries</u>							
5255 D-90	CL-0		Regular Salaries	498,710	448,423	495,315	10%
5258 D-90	CL-0		Employee Gift/Bonus	2,700	3,400	-	-100%
5262 D-90	CL-0		Overtime	106,928	70,000	90,816	30%
5270 D-90	CL-0		Part-Time Gross Salaries	3,780	44,200	26,706	-40%
5257 D-90	CL-0		Employee Health Insurance Waiver Option	38,500	39,000	48,000	23%
<i>Total Salaries</i>				650,618	605,023	660,837	9%
<u>Benefits</u>							
5276 D-90	CL-0		Social Security & Medicare Taxes	49,972	44,111	46,882	6%
5283 D-90	CL-0		Workers' Compensation	13,445	12,507	15,321	22%
5290 D-90	CL-0		Retirement	59,892	51,842	57,072	10%
5297 D-90	CL-0		Health Insurance	20,315	27,048	20,460	-24%
5299 D-90	CL-0		Retiree Subsidy Pay Go	3,108	8,400	-	-100%
5304 D-90	CL-0		WV Unemployment	2,268	2,295	2,142	-7%
5311 D-90	CL-0		Life Insurance	1,860	1,709	1,945	14%
5318 D-90	CL-0		Sick Leave Compensation Program	10,818	14,000	19,763	41%
5325 D-90	CL-0		Dental Insurance	2,557	2,604	2,731	5%
5327 D-90	CL-0		Vision Insurance	1,088	1,675	1,228	-27%
5339 D-90	CL-0		Employee Assistance Program	210	1,008	371	-63%
<i>Total Benefits</i>				165,533	167,199	167,915	0%
<u>Maintenance, Materials, and Supplies</u>							
5514 D-90	CL-0		Vehicle, Equipment Repairs	28	5,304	5,000	-6%
5549 D-90	CL-0		Miscellaneous Supplies	9,467	6,876	5,500	-20%
5550 D-90	CL-0		Ammunition	3,663	5,664	7,000	24%
5472 D-90	CL-0		Comm Equipment, Repairs	670	-	-	-
<i>Total Maintenance, Materials, and Supplies</i>				13,828	17,844	17,500	-2%
<u>General Administration</u>							
5115 D-90	CL-0		Insurance, Bonds	32,785	40,200	68,000	69%
5332 D-90	CL-0		Uniforms	35,464	14,844	12,000	-19%
5360 D-90	CL-0		Professional Services	350	3,180	1,000	-69%
5374 D-90	CL-0		Travel, Training, Entertainment	4,724	13,596	12,000	-12%
5381 D-90	CL-0		Dues & Subscriptions	1,295	900	750	-17%
5388 D-90	CL-0		Office Supplies, Equipment	4,328	3,828	3,300	-14%
5400 D-90	CL-0		Shipping/Freight	432	408	550	35%
5424 D-90	CL-0		Cellular	1,590	1,560	1,700	9%
5432 D-90	CL-0		Misc Fees, Service Charges	-	-	500	-
5564 D-90	CL-0		IT (Information Technology Services)	-	-	19,012	-
5501 D-90	CL-0		Education Assistance	-	1,000	-	-100%
<i>Total General Administration</i>				80,967	79,516	118,812	49%
<u>Total Police Department</u>				910,946	869,582	965,064	11%

Operating Expense
Airport Fund (F-10)
Operations Department (D-94)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<u>Operations Department</u>							
<u>Salaries</u>							
5255 D-94	CL-0		Regular Salaries	559,381	567,264	583,400	3%
5258 D-94	CL-0		Employee Gift/Bonus	2,400	3,200	-	-100%
5270 D-94	CL-0		Part-Time Gross Salaries	13,179	47,320	25,958	-45%
5257 D-94	CL-0		Employee Health Insurance Waiver Option	20,500	18,000	21,000	17%
			<i>Total Salaries</i>	<i>595,460</i>	<i>635,784</i>	<i>630,358</i>	<i>-1%</i>
<u>Benefits</u>							
5276 D-94	CL-0		Social Security & Medicare Taxes	46,042	48,164	46,616	-3%
5283 D-94	CL-0		Workers' Compensation	13,840	12,750	15,234	19%
5290 D-94	CL-0		Retirement	52,433	56,726	54,396	-4%
5297 D-94	CL-0		Health Insurance	52,256	69,756	74,760	7%
5299 D-94	CL-0		Retiree Subsidy Pay Go	8,438	9,240	-	-100%
5304 D-94	CL-0		WV Unemployment	2,954	2,025	2,338	15%
5311 D-94	CL-0		Life Insurance	1,974	1,880	2,140	14%
5318 D-94	CL-0		Sick Leave Compensation Program	12,826	15,000	23,427	56%
5325 D-94	CL-0		Dental Insurance	2,083	2,864	3,004	5%
5327 D-94	CL-0		Vision Insurance	853	1,843	1,485	-19%
5339 D-94	CL-0		Employee Assistance Program	173	888	321	-64%
			<i>Total Benefits</i>	<i>193,872</i>	<i>221,136</i>	<i>223,721</i>	<i>1%</i>
<u>Maintenance, Materials, and Supplies</u>							
5050 D-94	CL-0		Emergency Reponse Equipment	1,603	-	-	-
5066 D-94	CL-0		General Repairs, Replacements	-	-	2,500	-
5085 D-94	CL-0		Stormwater/Glycol Testing Fees	-	-	2,000	-
5088 D-94	CL-0		Wildlife Control	10,701	10,200	10,000	-2%
5199 D-94	CL-0		Fire Extinguishers, Alarms	4,131	-	3,000	-
5514 D-94	CL-0		Vehicle, Equipment Repairs	5,630	-	-	-
5549 D-94	CL-0		Miscellaneous Supplies	1,808	2,400	800	-67%
5550 D-94	CL-0		Ammunition	-	-	300	-
5612 D-94	CL-0		Computerized Access Control	30,080	43,200	24,000	-44%
5615 D-94	CL-0		inSAR Monitoring	-	9,600	-	-100%
5624 D-94	CL-0		Camera Systems	21,966	19,200	19,000	-1%
5633 D-94	CL-0		Equipment Repairs, Maintenance	1,874	-	-	-
5763 D-94	CL-0		FIDS, Flight Data	-	4,800	4,800	-
			<i>Total Maintenance, Materials, and Supplies</i>	<i>77,793</i>	<i>89,400</i>	<i>66,400</i>	<i>-26%</i>
<u>General Administration</u>							
5115 D-94	CL-0		Insurance, Bonds	23,381	34,320	65,000	89%
5332 D-94	CL-0		Uniforms	4,654	6,000	2,000	-67%
5360 D-94	CL-0		Professional Services	180	-	-	-
5374 D-94	CL-0		Travel, Training, Entertainment	11,660	12,000	12,000	-
5381 D-94	CL-0		Dues, Memberships, Subscriptions	26,892	28,800	18,000	-38%
5388 D-94	CL-0		Office Supplies, Equipment	6,095	6,804	3,600	-47%
5400 D-94	CL-0		Shipping/Freight	222	-	300	-
5424 D-94	CL-0		Cellular	6,065	5,880	8,400	43%
5432 D-94	CL-0		Misc Fees, Service Charges	-	-	550	-
5472 D-94	CL-0		Computer Equipment, Software, Training, Support	1,023	3,960	500	-87%
5475 D-94	CL-0		Emergency Management	1,639	1,800	1,000	-44%
5501 D-94	CL-0		Education Assistance	11,739	16,800	-	-100%
5564 D-94	CL-0		IT (Information Technology Services)	-	-	18,252	-
5619 D-94	CL-0		Fingerprint, ID System	8,337	8,700	8,700	-
5626 D-94	CL-0		Security Badge System	177	3,000	3,000	-
5628 D-94	CL-0		Learning Management System	10,248	10,008	10,248	2%
			<i>Total General Administration</i>	<i>112,312</i>	<i>138,072</i>	<i>151,550</i>	<i>10%</i>
			<u>Total Operations Department</u>	<u>979,437</u>	<u>1,084,392</u>	<u>1,072,029</u>	<u>-1%</u>
			Total Operating Expenses	7,101,617	7,375,565	7,342,501	-0%
			OPERATING NET INCOME	(2,702,042)	(3,145,619)	(2,904,214)	-8%

Non-Operating Revenue
Airport Fund (F-10)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Federal Relief							
9020	n/a	CL-0	Federal Relief	1,417,160	1,313,442	745,442	-43%
			Total Federal Relief	1,417,160	1,313,442	745,442	-43%
Interest and Other Income							
4777	D-0	CL-0	Interest Income	303	1,500	1,500	-
4770	D-0	CL-0	TSA Security Reimbursement	113,150	109,500	109,500	-
			Total Interest and Other Income	113,453	111,000	111,000	-
Intercompany Transfers							
4850	D-0	CL-0	Contribution from Parking (26.5%)	483,068	504,825	703,549	39%
5679	D-0	CL-0	Contribution (to)/from Non-Airline Reserve	-	136,332	-	-100%
	D-0	CL-0	Contribution to Airline Reserve	-	-	(25,000)	
			Total Intercompany Transfers	483,068	641,157	678,549	6%
Reimbursement for Indirect Expenses							
7610	D-0	CL-0	Special Facilities	-	76,103	67,335	-12%
7610	D-0	CL-0	Parking Fund	494,334	490,234	755,557	54%
7610	D-0	CL-0	CRW Services	43,873	48,043	27,709	-42%
7610	D-95	CL-0	Capital Jet Center	384,058	465,640	518,622	11%
			Total Reimbursement for Indirect Expenses	922,265	1,080,020	1,369,223	27%
TOTAL NON-OPERATING INCOME				2,935,946	3,145,619	2,904,214	-8%
TOTAL AIRPORT FUND				\$ 233,904	\$ 0	\$ 0	-

Revenue & Expense Summary
Special Facilities Fund (F-15)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Operating Revenue							
4736 D-30	CL-0		Military Lounge Revenue	2,000	-	-	-
4761 D-31	CL-0		Welch Airport	4,000	-	-	-
4795 D-0	CL-0		Gas Wells	8,378	3,300	15,000	355%
4912 D-30	CL-0		Fuel Sales - SXL	1,481	-	18,000	-
4765 D-30	CL-0		SXL Mgmt Agreement	125,000	237,000	60,000	-75%
Total Operating Revenue				140,859	240,300	93,000	-61%
Operating Expenses							
Cost of Goods Sold							
4975 D-30	n/a		Cost of Goods Solds: Fuel	1,241	-	15,120	-
<i>Total Cost of Goods Sold</i>				<i>1,241</i>	<i>-</i>	<i>15,120</i>	<i>-</i>
Maintenance, Materials, and Supplies							
5073 D-0	CL-0		Electrical Supplies	277	-	-	-
5514 D-0	CL-0		Vehicle, Equipment Repairs	535	-	-	-
5915 D-0	CL-0		Military Lounge Expense	1,235	2,500	2,500	-
5913 D-0	CL-0		Slip Repairs	-	-	-	-
<i>Total Maintenance, Materials, and Supplies</i>				<i>2,047</i>	<i>2,500</i>	<i>2,500</i>	<i>-</i>
Salaries and Wages							
5255 D-30	CL-0		Regular Salaries	47,787	43,264	-	-100%
5258 D-30	CL-0		Employee Gift/Bonus	300	600	-	-100%
5270 D-30	CL-0		Part-Time Gross Salaries	15,510	15,600	-	-100%
5257 D-30	CL-0		Employee Health Insurance Waiver Option	-	-	-	-
<i>Total Salaries and Wages</i>				<i>63,597</i>	<i>59,464</i>	<i>-</i>	<i>-100%</i>
Benefits							
5276 D-30	CL-0		Social Security & Medicare Taxes	4,611	4,625	-	-100%
5283 D-30	CL-0		Workers' Compensation	-	1,309	-	-100%
5290 D-30	CL-0		Retirement	4,800	4,326	-	-100%
5297 D-30	CL-0		Health Insurance	10,544	11,388	-	-100%
5299 D-30	CL-0		Retiree Subsidy Pay Go	5,897	840	-	-100%
5304 D-30	CL-0		WV Unemployment	429	270	-	-100%
5311 D-30	CL-0		Life Insurance	196	171	-	-100%
5318 D-30	CL-0		Sick Leave Compensation Program	-	1,600	-	-100%
5325 D-30	CL-0		Dental Insurance	258	260	-	-100%
5327 D-30	CL-0		Vision Insurance	147	168	-	-100%
<i>Total Benefits</i>				<i>26,882</i>	<i>24,957</i>	<i>-</i>	<i>-100%</i>

Revenue & Expense Summary
Special Facilities Fund (F-15)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<i>General Administration</i>							
4920 D-30	CL-0		CC Processing Fees	25	-	800	-
5332 D-30	CL-0		Uniforms	398			-
5360 D-30	CL-0		Professional Services	95			-
5374 D-30	CL-0		Travel, Training, Entertainmt	6,382			-
5115 D-30	CL-0		Insurance, Bonds	1,198	4,020	3,000	-25%
5388 D-30	CL-0		Office Supplies, Equipment	96	-	-	-
5432 D-30	CL-0		Misc Fees, Svcs Chgs	7			-
4960 D-30	CL-0		Reimbursable Expenses: Office Supplies	2,138	-	-	-
4961 D-30	CL-0		Reimbursable Expenses: Auto Fuel	1,717			-
4963 D-30	CL-0		Reimbursable Expenses: Telephone	1,605	-	-	-
4964 D-30	CL-0		Reimbursable Expenses: Tools/Supplies	3,414			-
				17,075	4,020	3,800	-5%
Total Operating Expenses				109,601	90,941	21,420	-76%
Operating Net Income				31,258	149,359	71,580	-52%
Non-Operating Revenues (Expenses)							
<i>Allocation for Indirect Expenses</i>							
7610 D-0	CL-0		Special Facilities to AA Transfer	-	(76,103)	(67,335)	-12%
<i>Total Allocation for Indirect Expenses</i>				-	(76,103)	(67,335)	-12%
Total non-operating revenue (expenses)				-	(76,103)	(67,335)	-12%
Net Income (Loss)				\$ 31,258	\$ 73,256	\$ 4,245	-94%

Revenue & Expense Summary
Parking Fund (F-20)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Operating Revenue							
4647 D-0	CL-0		Long-Term Parking	1,821,738	1,905,000	2,654,900	39%
4668 D-0	CL-0		Parking Violations	697	1,500	1,750	17%
4675 D-0	CL-0		Transient Employee Parking	15,234	14,400	12,000	-17%
Total Operating Revenue				1,837,669	1,920,900	2,668,650	39%
Operating Expenses							
<i>Salaries and Wages</i>							
5255 D-0	CL-0		Regular Salaries	44,505	41,101	43,181	5%
5258 D-0	CL-0		Employee Gift/Bonus	300	800	-	-100%
5262 D-0	CL-0		Overtime	3,986	4,000	4,505	13%
5270 D-0	CL-0		Part-Time Gross Salaries	5,638	8,840	12,314	39%
<i>Total Salaries and Wages</i>				<i>54,429</i>	<i>54,741</i>	<i>60,000</i>	<i>10%</i>
<i>Benefits</i>							
5276 D-0	CL-0		Social Security & Medicare Taxes	3,966	4,249	4,590	8%
5283 D-0	CL-0		Workers' Compensation	1,171	1,199	1,500	25%
5290 D-0	CL-0		Retirement	4,267	4,510	4,292	-5%
5297 D-0	CL-0		Health Insurance	10,362	11,388	14,460	27%
5299 D-0	CL-0		Retiree Subsidy Pay Go	1,052	840	-	-100%
5304 D-0	CL-0		WV Unemployment	300	270	360	33%
5311 D-0	CL-0		Life Insurance	195	171	195	14%
5318 D-0	CL-0		Sick Leave Compensation Program	-	1,600	2,414	51%
5325 D-0	CL-0		Dental Insurance	258	260	273	5%
5327 D-0	CL-0		Vision Insurance	154	168	168	-
5339 D-0	CL-0		Employee Assistance Program	25	192	49	-74%
<i>Total Benefits</i>				<i>21,750</i>	<i>24,847</i>	<i>28,300</i>	<i>14%</i>
<i>Utilities</i>							
5010 D-0	CL-0		Electric	9,560	7,500	18,000	140%
5031 D-0	CL-0		Water	1,595	1,740	1,740	-
5038 D-0	CL-0		Sanitation	631	828	828	-
<i>Total Utilities</i>				<i>11,786</i>	<i>10,068</i>	<i>20,568</i>	<i>104%</i>
<i>Maintenance, Materials and Supplies</i>							
5045 D-0	CL-0		Paving, Paving Repairs	-	7,500	7,500	-
5059 D-0	CL-0		Pavement Painting, Striping	-	900	800	-11%
5066 D-0	CL-0		General Repairs, Replacements	24,763	7,020	8,400	20%
5073 D-0	CL-0		Electrical Supplies	2,940	12,000	9,000	-25%
5108 D-0	CL-0		Painting, Furnishings	-	1,140	300	-74%
5136 D-0	CL-0		Plumbing, Hardware	480	2,100	3,000	43%
5143 D-0	CL-0		HVAC Maintenance, Supplies	814	1,800	1,800	-
5171 D-0	CL-0		Stand-by Power	-	-	9,000	-
5178 D-0	CL-0		Elevators	18,777	13,800	10,000	-28%
5192 D-0	CL-0		Exterminating	176	-	140	-
5199 D-0	CL-0		Fire Extinguishers, Alarms	-	1,008	1,000	-1%
5563 D-0	CL-0		Comm Equipment, Repairs	-	3,000	-	-100%
5416 D-0	CL-0		Fixtures, Signs	-	9,960	6,000	-40%
5514 D-0	CL-0		Vehicle Equipment Repairs	-	2,220	1,000	-55%
5542 D-0	CL-0		Tools, Hardware	1,434	1,800	1,700	-6%
5598 D-0	CL-0		Keys, Locks	18	200	150	-25%
5633 D-0	CL-0		Equipment Repairs, Maintenance	4,235	12,000	8,000	-33%
<i>Total Maintenance, Materials and Supplies</i>				<i>53,637</i>	<i>76,448</i>	<i>67,790</i>	<i>-11%</i>

Revenue & Expense Summary
Parking Fund (F-20)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<i>General Administration</i>							
5115 D-0	CL-0		Insurance, Bonds	4,980	4,800	5,500	15%
5332 D-0	CL-0		Uniforms	438	780	700	-10%
5360 D-0	CL-0		Professional Services	1,006	1,200	1,600	33%
5374 D-0	CL-0		Travel, Training, Entertainment	-	180	180	-
5381 D-0	CL-0		Dues, Subscriptions, Memberships	-	300	300	-
5388 D-0	CL-0		Office Supplies, Equipment	307	300	1,000	233%
5400 D-0	CL-0		Shipping, Freight	-	-	120	-
5416 D-0	CL-0		Fixtures, Signs	288			
5423 D-0	CL-0		Telephone, Cellular Service	2,000	1,740	2,100	21%
5424 D-0	CL-0		Cellular	504	480	600	25%
5444 D-0	CL-0		Insurance Claims, Adjustr Fees	-	660	660	-
5472 D-0	CL-0		Computer Equipment, Software, Training, Support	9,258	8,400	8,400	-
5564 D-0	CL-0		IT (Information Technology Services)	-	-	1,521	-
5647 D-0	CL-0		Tickets, Permits	1,160	1,200	1,200	-
5654 D-0	CL-0		Bank Service Fees	58,939	43,200	80,000	85%
<i>Total General Administration</i>				78,880	63,240	103,881	64%
<i>Debt Service</i>							
2747 D-0	CL-0		Principal: Parking Debt	241,783	214,177	180,074	-16%
5826 D-0	CL-0		Interest: Parking Debt	138,761	185,695	265,397	43%
<i>Total Debt Service</i>				380,544	399,872	445,470	-
Total Operating Expenses				601,026	629,216	726,009	15%
Operating Net Income				1,236,643	1,291,684	1,942,641	50%
Non-Operating Revenues (Expenses)							
<i>Other Revenues</i>							
4777 D-0	CL-0		Interest Income	560	600	1,000	67%
<i>Total Other Revenues</i>				560	600	1,000	67%
<i>Grant Income</i>							
9020 D-0	CL-0		Federal Relief Grants	359,047	-	-	-
<i>Total Grant Income</i>				359,047	-	-	-
<i>Intercompany Transfers</i>							
5850 D-0	CL-0		% Sales to Airport Fund	(483,068)	(504,825)	(703,549)	39%
new D-0	CL-0		Contribution for Airline Incentive	-	-	(209,048)	
5675 D-0	CL-0		Contribution to Marketing Fund	(248,523)	(220,000)	(240,000)	-
<i>Total Intercompany Transfers</i>				(731,591)	(724,825)	(1,152,597)	59%
<i>Allocation for Indirect Expenses</i>							
7610 D-0	CL-0			(494,334)	(490,234)	(755,557)	54%
<i>Total Allocation for Indirect Expenses</i>				(494,334)	(490,234)	(755,557)	54%
Total non-operating revenue (expenses)				(866,318)	(1,214,459)	(1,907,154)	57%
Net Income (Loss)				\$ 370,325	\$ 77,225	\$ 35,487	-54%

Revenue & Expense Summary
Rent-A-Car Fund (F-40)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Operating Revenue							
4705 D-0	CL-0		Customer Facility Charges: Enterprise	175,735	200,400	218,988	9%
4689 D-0	CL-0		Customer Facility Charges: Avis	175,850	186,000	209,908	13%
4696 D-0	CL-0		Customer Facility Charges: Budget	112,775	117,600	140,588	20%
4703 D-0	CL-0		Customer Facility Charges: Hertz	-	-	-	-
4710 D-0	CL-0		Customer Facility Charges: National	149,955	167,700	226,956	35%
Total Operating Revenue				614,315	671,700	796,440	19%
Operating Expenses							
<i>Utilities</i>							
5010 D-0	CL-0		Electric	7,544	9,600	9,600	-
5024 D-0	CL-0		Gas	409	660	660	-
5164 D-0	CL-0		Waste Removal	2,988	2,820	3,300	17%
<i>Total Utilities</i>				10,941	13,080	13,560	4%
<i>Maintenance, Materials, and Supplies</i>							
5045 D-0	CL-0		Paving, Paving Repairs	-	1,020	1,000	-2%
5066 D-0	CL-0		General Repairs, Replacements	7,764	9,600	30,000	213%
5073 D-0	CL-0		Electrical Supplies	1,122	14,400	10,000	-31%
5136 D-0	CL-0		Plumbing, Hardware	-	-	3,000	-
5143 D-0	CL-0		HVAC Maintenance, Supplies	1,298	-	700	-
5171 D-0	CL-0		Stand-by Power	-	9,420	9,000	-4%
5178 D-0	CL-0		Elevators	2,251	3,000	2,000	-33%
5199 D-0	CL-0		Fire Extinguishers, Alarms	-	2,880	1,500	-48%
5549 D-0	CL-0		Miscellaneous Supplies	235	252	200	-21%
5633 D-0	CL-0		Equipment Repairs, Maintenance	11,534	-	13,000	-
<i>Total Maintenance, Materials, and Supplies</i>				24,204	40,572	70,400	74%
<i>General Administration</i>							
5353 D-0	CL-0		Legal Services	-	1,000	-	-100%
5360 D-0	CL-0		Professional Services	28,000	-	1,200	-
5432 D-0	CL-0		Misc Fees, Service Charges	408	-	1,200	-
<i>Total General Administration</i>				28,408	1,000	2,400	140%
<i>Debt Service</i>							
2711 D-0	CL-0		Principal: RAC Series A	256,411	203,135	206,803	2%
5812 D-0	CL-0		Interest: RAC Series A	93,861	79,819	76,151	-5%
<i>Total Debt Service</i>				350,272	282,954	282,954	0%
Total Operating Expenses				413,825	337,606	369,314	9%
Operating Net Income				200,490	334,094	427,126	-28%
Non-Operating Revenues (Expenses)							
<i>Other Revenues</i>							
4777 D-0	CL-0		Interest Income	103	1,200	1,200	-
<i>Total Other Revenues</i>				103	1,200	1,200	-
Total non-operating revenue (expenses)				103	1,200	1,200	-
Net Income (Loss)				\$ 200,593	\$ 335,294	\$ 428,326	28%

Revenue & Expense Summary
Marketing (F-50)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Operating Revenue							
4195 D-0	CL-0		Airport Display Advertising	140,199	125,000	96,000	-23%
			Total Operating Revenue	140,199	125,000	96,000	-23%
Operating Expenses							
<i>Salaries & Wages</i>							
5255 D-40	CL-0		Regular Salaries	153,220	169,520	123,120	-27%
5258 D-40	CL-0		Employee Gift/Bonus	600	800	-	-100%
5270 D-40	CL-0		Part-Time Gross Salaries	-	-	-	-
			<i>Total Salaries & Wages</i>	153,820	170,320	123,120	-28%
<i>Benefits</i>							
5276 D-40	CL-0		Social Security & Medicare Taxes	11,696	13,160	9,419	-28%
5283 D-40	CL-0		Workers' Compensation	150	373	308	-17%
5290 D-40	CL-0		Retirement	14,372	16,952	11,081	-35%
5297 D-40	CL-0		Health Insurance	19,830	19,932	20,460	3%
5299 D-40	CL-0		Retiree Subsidy Pay Go	2,760	2,520	-	-100%
5304 D-40	CL-0		WV Unemployment	796	405	360	-11%
5311 D-40	CL-0		Life Insurance	522	513	389	-24%
5318 D-40	CL-0		Sick Leave Compensation Program	2,031	2,500	4,389	76%
5325 D-40	CL-0		Dental Insurance	689	781	546	-30%
5327 D-40	CL-0		Vision Insurance	329	503	246	-51%
5339 D-0	CL-0		Employee Assistance Program	37	192	49	-74%
			<i>Total Benefits</i>	53,213	57,830	47,246	-18%
<i>Maintenance, Materials, and Supplies</i>							
5347 D-0	CL-0		Advertising Display Service, Maintenance	5,110	7,337	2,000	-73%
5763 D-0	CL-0		FIDS, Flight Data	4,800	-	-	-
			<i>Total Maintenance, Materials, and Supplies</i>	9,910	7,337	2,000	-73%
<i>General Administration</i>							
5115 D-0	CL-0		Insurance, Bonds	3,746	6,000	10,500	75%
5332 D-0	CL-0		Uniforms	483	500	500	-
5360 D-0	CL-0		Professional Services	67,200	55,296	78,000	41%
5374 D-0	CL-0		Travel, Training, Entertainment	22,300	17,004	6,000	-65%
5381 D-0	CL-0		Dues, Subscriptions, Memberships	7,047	9,000	3,000	-67%
5388 D-0	CL-0		Office Supplies, Equipment	4,066	5,004	2,000	-60%
5423 D-0	CL-0		Telephone, Cellular Service	1,279	1,404	1,404	-
5424 D-0	CL-0		Cellular	1,311	1,740	1,740	-
5432 D-0	CL-0		Misc Fees, Service Charges	50	200	200	-
5472 D-0	CL-0		Computer Equip, Software, Training, Support	3,073	3,000	2,000	-33%
5564 D-0	CL-0		IT (Information Technology Services)	-	-	3,042	-
5654 D-0	CL-0		Bank Service Fees	-	390	390	-
			<i>Total General Administration</i>	110,554	99,538	108,776	9%
<i>Advertising Expense</i>							
5703 D-0	CL-0		Billboard Advertising	17,735	18,504	10,500	-43%
5705 D-0	CL-0		Radio Advertising	29,623	26,192	16,100	-39%
5707 D-0	CL-0		TV Advertising	102,552	75,996	18,000	-76%
5717 D-0	CL-0		Visitor's Guides	9,996	9,996	4,800	-52%
5757 D-0	CL-0		Print Media Advertising	59,467	39,996	13,500	-66%
5760 D-0	CL-0		Digital Advertising	24,340	22,452	13,320	-41%
new D-0	CL-0		Air Service Marketing	-	-	75,000	-
			<i>Total Advertising Expense</i>	243,713	193,136	151,220	-22%
<i>Promotions, Events</i>							
5745 D-0	CL-0		Promotional Events, Materials	15,997	9,996	9,000	-10%
5753 D-0	CL-0		Trade Shows	4,494	3,000	3,000	-
5724 D-0	CL-0		Sponsorships	50,068	38,996	18,426	-53%
5725 D-0	CL-0		Wildlife Control K-9	2,710	2,004	2,000	-0%
5726 D-0	CL-0		WVTO CO-Op	-	20,001	20,000	-0%
			<i>Total Promotions, Events</i>	73,269	73,997	52,426	-29%
			Total Operating Expenses	644,479	602,158	484,788	-19%
			Operating Net Income	(504,280)	(477,158)	(388,788)	-19%

Revenue & Expense Summary
Marketing (F-50)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Non-Operating Revenues (Expenses)							
<i>Other Revenues</i>							
4819 D-40	CL-0		Reimbursement from CVB	25,000	40,000	150,000	275%
			<i>Total Other Revenues</i>	25,000	40,000	150,000	275%
<i>Grant Income</i>							
9020 D-40	CL-0		Federal Relief Grants	460,745	196,972	-	-100%
9015 D-40	CL-0		WVDOT Grant	12,500	12,500	12,500	-
			<i>Total Grant Income</i>	473,245	209,472	12,500	-94%
<i>Intercompany Transfers</i>							
4996 D-40	CL-0		Contribution from Parking Fund	248,523	220,000	240,000	9%
5679 D-40	CL-0		Contribution (to)/from Non-Airline Reserve	-	7,686	-	-100%
			<i>Total Intercompany Transfers</i>	248,523	227,686	240,000	5%
<i>Rebranding Expense</i>							
5775 D-0	CL-0		Rebranding Expense	(131,113)	-	(10,000)	-
			<i>Total Intercompany Transfers</i>	(131,113)	-	(10,000)	-
			Total non-operating revenue (expenses)	615,655	477,158	392,500	-18%
			Net Income (Loss)	\$ 111,375	\$ -	\$ 3,712	-

Revenue & Expense Summary
CRW Services Fund (F-70)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Operating Revenue							
4800 D-0	CL-0		Airline Equipment Services	44,603	96,000	96,000	-
4801 D-0	CL-0		Airline Equipment Parts	60,883	32,523	72,000	121%
4804 D-0	CL-0		RAC Equipment Services	7,598	40,800	40,000	-2%
Total Operating Revenue				113,084	169,323	208,000	23%
Operating Expenses							
<i>Salaries and Wages</i>							
5255 D-0	CL-0		Regular Salaries	52,079	78,957	95,456	21%
5258 D-0	CL-0		Employee Gift/Bonus	-	800	-	-100%
5262 D-0	CL-0		Overtime	3,314	15,000	8,463	-44%
5269 D-0	CL-0		Holiday Overtime	-	-	-	-
<i>Total Salaries and Wages</i>				55,393	94,757	103,919	10%
<i>Benefits</i>							
5276 D-0	CL-0		Social Security & Medicare Taxes	3,671	7,302	7,950	9%
5283 D-0	CL-0		Workers' Compensation	3,682	2,089	2,598	24%
5290 D-0	CL-0		Retirement	10,056	9,396	9,353	-0%
5297 D-0	CL-0		Health Insurance	11,001	17,856	28,920	62%
5299 D-0	CL-0		Retiree Subsidy Pay Go	1,408	1,680	-	-100%
5304 D-0	CL-0		WV Unemployment	92	270	360	33%
5311 D-0	CL-0		Life Insurance	195	341	389	14%
5318 D-0	CL-0		Sick Leave Compensation Program	-	1,500	5,336	256%
5325 D-0	CL-0		Dental Insurance	258	521	546	5%
5327 D-0	CL-0		Vision Insurance	154	335	335	-
5339 D-0	CL-0		Employee Assistance Program	25	60	49	-18%
<i>Total Benefits</i>				30,542	41,350	55,836	35%
<i>Maintenance, Materials, and Supplies</i>							
5066 D-0	CL-0		General Repairs, Replacements	5,659	2,400	3,200	33%
5542 D-0	CL-0		Tools, Hardware	1,165	6,000	5,000	-17%
5535 D-0	CL-0		Fluids, Lubricants, Filters	1,154	-	2,000	-
5911 D-0	CL-0		CRWServices - Billed Subcontract Labor	2,295	2,220	2,200	-1%
5912 D-0	CL-0		CRWServices - Billed Parts	41,187	14,635	50,000	242%
5913 D-0	CL-0		CRWServices - Billed Fluids, Lubes	3,921	2,220	2,500	13%
5914 D-0	CL-0		CRWServices - Billed Paint, Supplies	231	2,400	2,400	-
<i>Total Maintenance, Materials, and Supplies</i>				55,612	29,875	67,300	125%
<i>General Administration</i>							
5115 D-0	CL-0		Insurance, Bonds	1,873	4,020	10,500	161%
5374 D-0	CL-0		Travel, Training, Entertainment	1,045	-	-	-
5388 D-0	CL-0		Office Supplies, Equipment	1,542	552	300	-46%
5424 D-0	CL-0		Cellular	1,359	695	2,300	231%
5432 D-0	CL-0		Misc Fees, Service Charges	130	-	500	-
5564 D-0	CL-0		IT (Information Technology Services)	-	-	3,042	-
5472 D-0	CL-0		Comp Equip, Software, Training	-	-	200	-
<i>Total General Administration</i>				5,949	5,267	16,842	220%
Total Operating Expenses				147,496	171,249	243,897	42%
Operating Net Income				(34,412)	(1,926)	(35,897)	1764%
Non-Operating Revenues (Expenses)							
<i>Grant Income</i>							
9020 D-0	CL-0		Federal Relief Grants	-	46,316	63,606	37%
<i>Total Grant Income</i>				-	46,316	63,606	37%
<i>Intercompany Transfers</i>							
5679 D-0	CL-0		Contribution (to)/from Non-Airline Reserve	-	3,653	-	-100%
<i>Total Intercompany Transfers for Indirect Expenses</i>				-	3,653	-	-100%
<i>Intercompany Transfers for Indirect Expenses</i>							
7610 D-0	CL-0			(43,873)	(48,043)	(27,709)	-42%
<i>Total Intercompany Transfers for Indirect Expenses</i>				(43,873)	(48,043)	(27,709)	-42%
Total non-operating revenue (expenses)				(43,873)	1,926	35,897	1764%
Net Income (Loss)				\$ (78,285)	\$ (0)	\$ (0)	74%

Revenue & Expense Summary
General Aviation Fund (F-80)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
Operating Revenue							
<u>Capital Jet Center</u>							
4194 D-95	CL-0		ATM Concessions	1,800	1,800	1,800	-
4912 D-95	CL-0		Fuel Sales	2,885,246	2,300,000	4,500,000	96%
4911 D-95	CL-0		Fuel Sales: USM	984,746	900,000	-	-100%
4913 D-95	CL-0		Airline Glycol	193,760	148,000	165,000	11%
4914 D-95	CL-0		Hangar Rental	375,670	390,000	401,700	3%
4915 D-95	CL-0		Ramp Fees	172,863	100,000	150,000	50%
4916 D-95	CL-0		Landing Fees	187,444	153,000	150,000	-2%
4917 D-95	CL-0		Airline Into-Plane	638,565	650,000	532,000	-18%
4637 D-95	CL-0		WV Aviation Rental	32,396	-	33,660	-
4918 D-95	CL-0		Office Rental	18,805	45,000	13,908	-69%
4919 D-95	CL-0		Misc Income	52,682	5,500	10,000	82%
4924 D-95	CL-0		Catering and Concession Sales		40,000	35,000	-12%
4925 D-95	CL-0		Ancillary Services		12,000	30,000	150%
4926 D-95	CL-0		Regulated Garbage		7,500	2,500	-67%
4814 D-95	CL-0		Ground Services Fee	6,650	50,400	30,000	-40%
4921 D-95	CL-0		Labor	1,575	-	-	-
<i>Total Capital Jet Center</i>				5,552,201	4,803,200	6,055,568	26%
<u>Bill Noe Flight School</u>							
4551 D-96	CL-0		Bill Noe Flight School Lease	75,000	125,000	172,117	38%
4552 D-96	CL-0		Flight School Additional Rent	36,667	36,667	55,000	50%
<i>Total Bill Noe Flight School</i>				111,667	161,667	227,117	40%
Total Operating Revenue				5,663,867	4,964,867	6,282,685	27%
Operating Expenses							
<u>Capital Jet Center</u>							
<u>Salaries and Wages</u>							
5255 D-95	CL-0		Regular Salaries	1,033,089	1,213,767	1,202,112	-1%
5258 D-40	CL-0		Employee Gift/Bonus	-	6,000	-	-100%
5262 D-95	CL-0		Overtime	58,652	45,000	44,246	-2%
5269 D-95	CL-0		Holiday Overtime	4,983	-	-	-
5270 D-95	CL-0		Part-Time Gross Salaries	1,815	27,560	23,795	-14%
5257 D-95	CL-0		Employee Health Insurance Waiver Option	14,500	15,000	9,000	-40%
<i>Total Salaries and Wages</i>				1,113,039	1,307,327	1,279,154	-2%
<u>Benefits</u>							
5276 D-95	CL-0		Social Security & Medicare Taxes	84,588	98,431	97,167	-1%
5283 D-95	CL-0		Workers' Compensation	1,789	20,443	21,130	3%
5290 D-95	CL-0		Retirement	103,952	119,276	112,982	-5%
5297 D-95	CL-0		Health Insurance	131,297	148,188	258,900	75%
5299 D-95	CL-0		Retiree Subsidy Pay Go	22,980	21,840	-	-100%
5304 D-95	CL-0		WV Unemployment	4,943	4,185	5,217	25%
5311 D-95	CL-0		Life Insurance	4,676	4,443	5,252	18%
5318 D-95	CL-0		Sick Leave Compensation Program	6,025	17,499	23,679	35%
5325 D-95	CL-0		Dental Insurance	5,996	6,771	7,374	9%
5327 D-95	CL-0		Vision Insurance	2,471	7,607	3,359	-56%
5339 D-95	CL-0		Employee Assistance Program	297	2,724	717	-74%
<i>Total Benefits</i>				369,014	451,407	535,777	19%
<u>Cost of Goods Sold</u>							
4975 D-95	CL-0		Cost of Goods Sold: Fuel	2,101,919	1,265,000	2,700,000	113%
4979 D-95	CL-0		Cost of Goods Sold: USM Fuel	685,212	540,000	-	-100%
4978 D-95	CL-0		Cost of Goods Sold: Glycol	99,867	66,600	70,000	5%
<i>Total Cost of Goods Sold</i>				2,886,998	1,871,600	2,770,000	48%

Revenue & Expense Summary
General Aviation Fund (F-80)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<i>Utilities</i>							
5010 D-95	CL-0		Electric	52,386	51,996	55,000	6%
5024 D-95	CL-0		Gas	11,019	11,000	16,000	45%
5031 D-95	CL-0		Water	7,704	5,334	8,500	59%
5038 D-95	CL-0		Sanitation	3,493	3,500	4,200	20%
5164 D-95	CL-0		Waste Removal	9,425	20,004	15,000	-25%
			<i>Total Utilities</i>	<i>84,027</i>	<i>91,834</i>	<i>98,700</i>	<i>7%</i>
<i>Maintenance, Materials, and Supplies</i>							
5045 D-95	CL-0		Paving, Paving Repairs	-	-	-	-
5052 D-95	CL-0		Snow Removal Supplies, Equipment Repai	-	5,004	5,000	-0%
5066 D-95	CL-0		General Repairs, Replacements	52,384	70,000	60,000	-14%
5073 D-95	CL-0		Electrical Supplies	23,082	20,000	15,000	-25%
5077 D-95	CL-0		Cleaning Services	519	2,004	2,000	-0%
5108 D-95	CL-0		Paintings, Furnishings	759	5,004	3,000	-40%
5122 D-95	CL-0		Window Cleaning	3,109	3,000	3,000	-
5129 D-95	CL-0		Plants, Decorations	6,921	12,000	-	-100%
5136 D-95	CL-0		Plumbing, Hardware	4,079	5,004	6,000	20%
5143 D-95	CL-0		HVAC Maintenance Contract	14,531	10,000	10,000	-
5165 D-95	CL-0		Waste Management	21,617	20,000	-	-100%
5171 D-95	CL-0		Stand-by Power	99	-	10,000	-
5192 D-95	CL-0		Exterminating	456	2,004	2,000	-0%
5199 D-95	CL-0		Fire Extinguishers, Alarms	2,522	9,996	10,000	0%
5234 D-95	CL-0		Walks, Grounds	12,946	-	5,000	-
5416 D-95	CL-0		Fixtures, Signs	2,371	5,004	1,500	-70%
5514 D-95	CL-0		Vehicle, Equipment Repairs	26,276	20,000	35,000	75%
5521 D-95	CL-0		Tires, Batteries	9,484	10,000	8,000	-20%
5535 D-95	CL-0		Fluids, Lubricants, Filters	16,280	15,000	20,000	33%
5542 D-95	CL-0		Tools, Hardware	14,809	16,000	5,000	-69%
5549 D-95	CL-0		Miscellaneous Supplies	7,474	6,000	5,000	-17%
5556 D-95	CL-0		Safety Materials, Supplies	20,073	10,000	20,000	100%
5563 D-95	CL-0		Communication Equipment, Repairs	10,360	30,000	30,000	-
5577 D-95	CL-0		Cleaning Supplies	6,446	6,500	8,000	23%
5584 D-95	CL-0		Cleaning Equipment	26	2,496	2,500	0%
5598 D-95	CL-0		Keys, Locks	12,911	12,000	7,000	-42%
5611 D-95	CL-0		Fuel Expense - CJC	-	7,500	7,500	-
5613 D-95	CL-0		Equipment Rental	102,199	90,000	90,000	-
5614 D-95	CL-0		Aircraft Damage	4,350	50,000	50,000	-
5633 D-95	CL-0		Equipment Maintenance	127	12,996	-	-100%
			<i>Total Maintenance, Materials, and Supplies</i>	<i>376,210</i>	<i>457,512</i>	<i>420,500</i>	<i>-8%</i>
<i>General Administration</i>							
5115 D-95	CL-0		Insurance, Bonds	77,381	87,000	114,000	31%
5332 D-95	CL-0		Uniforms	33,499	50,004	50,000	-0%
5353 D-95	CL-0		Legal Services	-	9,396	9,400	0%
5360 D-95	CL-0		Professional Services	59,329	86,000	30,000	-65%
5374 D-95	CL-0		Travel, Training, Entertainment	20,403	35,004	20,000	-43%
5381 D-95	CL-0		Dues, Subscriptions, Memberships	14,170	24,996	25,000	0%
5388 D-95	CL-0		Office Supplies, Equipment	8,429	9,996	5,000	-50%
5400 D-95	CL-0		Shipping, Freight	1,363	1,500	1,500	-
5402 D-95	CL-0		Postage, Postage Equipment	31	396	100	-75%
5423 D-95	CL-0		Telephone	9,202	10,000	10,000	0%
5424 D-95	CL-0		Cellular	6,664	6,500	10,000	54%
5425 D-95	CL-0		Cable Television Services	6,222	3,252	3,500	8%
5432 D-95	CL-0		Misc Fees, Service Charges	165	504	2,000	297%
5472 D-95	CL-0		Computer Equipment, Software, Training, &	12,443	24,996	25,000	0%
5493 D-95	CL-0		Internet Access, Wifi	-	-	3,000	-
5501 D-95	CL-0		Education Assistance	-	12,000	-	-100%
5564 D-95	CL-0		IT (Information Technology Services)	-	-	43,350	-
4920 D-95	CL-0		CC Processing Fees	134,016	-	130,000	-
4977 D-95	CL-0		Catering and Concessions Expense	31,903	24,000	24,000	-
			<i>Total General Administration</i>	<i>415,221</i>	<i>385,544</i>	<i>505,850</i>	<i>31%</i>

Revenue & Expense Summary
General Aviation Fund (F-80)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<i>Advertising and Promotion</i>							
5708 D-95	CL-0		Marketing	7,282	20,000	10,000	-50%
5760 D-95	CL-0		Digital Advertising	-	1,500	-	-100%
5745 D-95	CL-0		Promotional Events, Materials	11,354	12,000	5,000	-58%
5746 D-95	CL-0		Hospitality	17,840	21,200	20,000	-6%
			<i>Total Advertising and Promotion</i>	<u>36,476</u>	<u>54,700</u>	<u>35,000</u>	<u>-36%</u>
			<u>Total Expenses Capital Jet Center</u>	<u>5,280,986</u>	<u>4,619,924</u>	<u>5,644,981</u>	<u>22%</u>
<i>Bill Noe Flight School</i>							
<i>Salaries and Wages</i>							
5255 D-96	CL-0		Regular Salaries	-	31,366	-	-100%
5258 D-96	CL-0		Employee Gift/Bonus	-	200	-	-100%
5262 D-96	CL-0		Overtime	-	-	-	-
5269 D-96	CL-0		Holiday Overtime	-	-	-	-
5270 D-96	CL-0		Part-Time Gross Salaries	-	-	-	-
5257 D-96	CL-0		Employee Health Insurance Waiver Option	-	-	-	-
			<i>Total Salaries and Wages</i>	<u>-</u>	<u>31,566</u>	<u>-</u>	<u>-100%</u>
<i>Benefits</i>							
5276 D-96	CL-0		Social Security & Medicare Taxes	-	2,400	-	-100%
5283 D-96	CL-0		Workers' Compensation	-	697	-	-100%
5290 D-96	CL-0		Retirement	-	3,137	-	-100%
5297 D-96	CL-0		Health Insurance	-	4,272	-	-100%
5299 D-96	CL-0		Retiree Subsidy Pay Go	-	840	-	-100%
5304 D-96	CL-0		WV Unemployment	-	135	-	-100%
5311 D-96	CL-0		Life Insurance	-	171	-	-100%
5318 D-96	CL-0		Sick Leave Compensation Program	-	-	-	-
5325 D-96	CL-0		Dental Insurance	-	260	-	-100%
5327 D-96	CL-0		Vision Insurance	-	168	-	-100%
			<i>Total Benefits</i>	<u>-</u>	<u>12,080</u>	<u>-</u>	<u>-100%</u>
<i>Utilities</i>							
5010 D-96	CL-0		Electric	1,689	23,004	-	-100%
5024 D-96	CL-0		Gas	152	3,120	-	-100%
5031 D-96	CL-0		Water	277	4,380	-	-100%
5038 D-96	CL-0		Sanitation	880	1,020	-	-100%
5164 D-96	CL-0		Refuse Removal	-	1,800	-	-100%
			<i>Total Utilities</i>	<u>2,998</u>	<u>33,324</u>	<u>-</u>	<u>-100%</u>
<i>Maintenance, Materials, and Supplies</i>							
5045 D-96	CL-0		Paving, Paving Repairs	-	300	200	-33%
5059 D-96	CL-0		Pavement Painting, Striping	-	432	300	-31%
5066 D-96	CL-0		General Repairs, Replacements	8,745	1,200	1,200	-
5073 D-96	CL-0		Electrical Supplies	-	2,040	2,000	-2%
5122 D-96	CL-0		Window Cleaning	-	1,104	1,000	-9%
5136 D-96	CL-0		Plumbing, Hardware	527	2,520	2,000	-21%
5143 D-96	CL-0		HVAC Maintenance, Supplies	2,172	3,000	3,000	-
5178 D-96	CL-0		Elevators	-	4,080	-	-100%
5192 D-96	CL-0		Exterminating	-	384	380	-1%
5199 D-96	CL-0		Fire Extinguishers, Alarms	-	1,080	1,000	-7%
5234 D-96	CL-0		Walks, Grounds	975	-	3,000	-
5416 D-96	CL-0		Fixtures, Signs	1,031	-	-	-
5577 D-96	CL-0		Cleaning Supplies	1,248	2,400	2,000	-17%
5584 D-96	CL-0		Cleaning Equipment	-	660	600	-9%
5598 D-96	CL-0		Keys, Locks	-	500	400	-20%
			<i>Total Maintenance, Materials, and Supplies</i>	<u>14,698</u>	<u>19,700</u>	<u>17,080</u>	<u>-13%</u>
			<u>Total Bill Noe Flight School</u>	<u>17,696</u>	<u>96,670</u>	<u>17,080</u>	<u>-82%</u>

Revenue & Expense Summary
General Aviation Fund (F-80)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY22 Actual</u>	<u>FY23 Budget</u>	<u>FY24 Budget</u>	<u>% Change</u>
<u>U.S. Customs Facility</u>							
<i>Utilities</i>							
5010 D-97	CL-0		Electric	7,970	5,100	20,000	292%
5024 D-97	CL-0		Gas	-	1,320	3,600	173%
5031 D-97	CL-0		Water	839	1,140	3,600	216%
5038 D-97	CL-0		Sanitation	157	1,140	1,200	5%
			<i>Total Utilities</i>	<u>8,967</u>	<u>8,700</u>	<u>28,400</u>	<u>226%</u>
<i>Maintenance, Materials, and Supplies</i>							
5045 D-97	CL-0		Paving, Paving Repairs	-	300	200	-33%
5066 D-97	CL-0		General Repairs, Replacements	-	1,200	1,200	-
5073 D-97	CL-0		Electrical Supplies	-	1,140	1,000	-12%
5077 D-97	CL-0		Cleaning Services	-	180	-	-100%
5122 D-97	CL-0		Window Cleaning	-	1,140	1,000	-12%
5136 D-97	CL-0		Plumbing, Hardware	-	1,080	1,080	-
5143 D-97	CL-0		HVAC Maintenance, Supplies	218	1,080	1,080	-
5171 D-97	CL-0		Stand-by Power	-	9,060	9,000	-1%
5192 D-97	CL-0		Exterminating	-	408	400	-2%
5199 D-97	CL-0		Fire Extinguishers, Alarms	-	1,020	1,000	-2%
5577 D-97	CL-0		Cleaning Supplies	-	2,400	2,000	-17%
5584 D-97	CL-0		Cleaning Equipment	-	660	600	-9%
5598 D-97	CL-0		Keys, Locks	-	500	200	-60%
			<i>Total Maintenance, Materials, and Supplies</i>	<u>218</u>	<u>20,168</u>	<u>18,760</u>	<u>-7%</u>
<i>Advertising and Promotion</i>							
5708 D-97	CL-0		Marketing	11,310	10,000	-	-100%
			<i>Total Advertising and Promotion</i>	<u>11,310</u>	<u>10,000</u>	<u>-</u>	<u>-100%</u>
<i>General Administration</i>							
5423 D-97	CL-0		Telephone Service	-	-	1,800	-
5493 D-97	CL-0		Internet Access, Wifi	-	-	6,480	-
			<i>Total General Administration</i>	<u>-</u>	<u>-</u>	<u>8,280</u>	<u>-</u>
			<u>Total U.S. Customs Facility</u>	<u>20,494</u>	<u>38,868</u>	<u>55,440</u>	<u>43%</u>
			Total Operating Expenses	5,319,176	4,755,462	5,717,501	20%
			Operating Net Income	344,691	209,405	565,184	170%
Non-Operating Revenues (Expenses)							
<i>Intercompany Transfers</i>							
5679 D-0	CL-0		Contribution (to)/from Non-Airline Reserve	(1,278,810)	54,302	-	-100%
new D-95	CL-0		Landing Fees to Airfield	-	-	(150,000)	-
			<i>Total Intercompany Transfers</i>	<u>(1,278,810)</u>	<u>54,302</u>	<u>(150,000)</u>	<u>-376%</u>
<i>Intercompany Transfers for Indirect Expenses</i>							
7610 D-95	CL-0		CJC to AA Contribution	(384,058)	(465,640)	(518,622)	11%
			<i>Total Intercompany Transfers</i>	<u>(384,058)</u>	<u>(465,640)</u>	<u>(518,622)</u>	<u>11%</u>
<i>Other Revenues</i>							
9020 D-95	CL-0		Federal Relief Grants	2,269,117	231,933	128,438	-45%
			<u>Total Other Revenues</u>	<u>2,269,117</u>	<u>231,933</u>	<u>128,438</u>	<u>-45%</u>
<i>Capital Expenditures</i>							
9999 D-95	CL-0		Vehicles	(84,547)	-	-	-
9999 D-95	CL-0		Golf Cart	(10,200)	-	-	-
9999 D-95	CL-0		HVAC Repairs and Replacement - CJC	-	(30,000)	(25,000)	-17%
			<i>Total Capital Expenditures</i>	<u>(94,747)</u>	<u>(30,000)</u>	<u>(25,000)</u>	<u>-17%</u>
			Total non-operating revenue (expenses)	511,502	(209,405)	(565,184)	170%
Net Income (Loss)				\$ 856,193	\$ -	\$ (0)	-

Central West Virginia Regional Airport Authority FY2024 Capital Projects Budget

Project Name: Runway Safety Area - Environmental Impact Study Phase 2 & 3

Category: Runways & Taxiways
Estimated Total Project Cost: \$1,410,055
Estimated Funding Source(s): Discretionary (FAA Funds) - \$1,269,050, State Funds (DMTF) - \$70,503, & Airport Cash - \$70,503

The EIS will study potential environmental effects of the Authority's proposed action. The proposed action would establish standard 1,000-foot-long by 500-foot-wide runway safety areas (RSAs) at both ends of Runway 5-23 and provide a runway length of 7,000 feet. The proposed project includes shifting Runway 5-23 to the northeast to allow for a standard 1,000-foot by 500-foot graded RSA at the Runway 5 end as well as a standard 1,000-foot by 500-foot RSA at the Runway 23 end. The runway pavement would be extended to the northeast to account for the runway shift, the existing runway slope, and to maintain the current runway capacity. Taxiway A would be extended parallel to Runway 5-23 at standard separation distance and new entrance/exit taxiways would be constructed. The associated NAVAIDs for Runway 5-23 would be relocated based on the new threshold locations. The proposed improvements would require an estimated 12.8 million to 17 million cubic yards of fill to accommodate the proposed runway shift and standard safety areas.

Project Name: General Aviation North Apron Phase 1

Category: Runways & Taxiways
Estimated Project Cost: \$422,455
Estimated Funding Source(s): E-BIL (FAA Funds) - \$380,209, State Funds (DMTF) - \$21,123, & Airport Cash - \$21,123

This project includes preliminary engineering, final engineering, and bid phases for the General Aviation Apron Expansion.

Project Name: General Aviation North Apron Phase 2

Category: Runways & Taxiways
Estimated Project Cost: \$5,133,101
Supplemental Earmark (FAA Funds) - \$3,100,000, E-BIL (FAA Funds) - \$1,519,791, State Funds (CDS) - \$344,444, State Funds (DMTF) - \$84,433, & Airport Cash - \$84,433
Estimated Funding Source(s):

This project includes the construction phase for the General Aviation Apron Expansion.

Project Name: Snow Removal Equipment Acquisition

Category: Equipment
Estimated Project Cost: \$1,071,832
Estimated Funding Source(s): E BIL (FAA Funds) - \$964,648, State Funds (DMTF) - \$53,592, & Airport cash - \$53,592

One deicing sweeper and one snow broom will be acquired for airfield snow removal. A Dynamic friction tester will also be purchased to monitor runway conditions in inclement weather.

Project Name: Deicing Equipment

Category: Equipment
Estimated Project Cost: \$700,000
Estimated Funding Source(s): E BIL (FAA Funds) - \$630,000, State Funds (DMTF) - \$35,000, & Airport cash - \$35,000

One deicing truck will be purchased to provide deicing services to aircraft.

Project Name: SRE Storage & Public Safety Building

Category: Buildings
Estimated Project Cost: \$10,695,683
Estimated Funding Source(s): E BIL (FAA Funds) - \$6,300,000, Other Local Funds - \$3,486,000, Airport cash - \$909,683

Design and construction of a new snow removal equipment and public safety building on Eagle Mountain Road. The current maintenance facility is located within the Terminal Complex and provides limited storage for materials and equipment. This new building would give the Maintenance Department adequate space for materials and equipment, along with providing new space for the Operations and Police Departments, which are currently located in the Terminal building.

Project Name: Maintenance Slip Repairs Phase 1

Category: Land Improvements
Estimated Project Cost: \$394,858
Estimated Funding Source(s): Entitlement (FAA Funds) - \$355,372, State Funds (DMTF) - \$19,743 & Airport Cash - \$19,743

This project will provide analysis of slope failures at the existing maintenance building and an area adjacent to an existing pile and lagging wall and vehicle service road. Mitigation strategies and recommendations will be prepared for both locations.

Project Name: Maintenance Slip Repairs Phase 2/3

Category: Land Improvements
Estimated Project Cost: \$6,555,556
Estimated Funding Source(s): Entitlement (FAA Funds) - \$1,900,000, Discretionary (FAA Funds) - \$4,000,000, State Funds (DMTF) - \$327,778 & Airport Cash - \$327,778

This project will include design/construction phases of the slope failures at the existing maintenance building and an area adjacent to an existing pile and lagging wall and vehicle service road.

Project Name: Existing Terminal Improvements Phase 1

Category: Buildings
Estimated Project Cost: \$1,052,631
Estimated Funding Source(s): Airport Terminals Program (FAA Funds) - \$1,000,000 & Airport Cash - \$52,631

The project will replace three HVAC roof top units and partial roof replacement for the existing terminal building.

Total FY24 Capital Projects: \$27,436,171

*Project timing dependent on securing matching funds for the non-FAA eligible portion.

Yeager Airport (CRW) Air Service Incentive Plan – Fiscal Year 2024

Goal: To increase nonstop scheduled air service and passenger traffic at CRW.

The incentives offered in this Air Service Incentive Plan (“Incentive Plan”) are subject to entering into a mutually satisfactory agreement between CRW and airline in furtherance of the Incentive Plan subject to availability of funds and final approval by the appropriate officials and legal counsel.

In order to become eligible to participate in this Incentive Plan an airline must be or become a party to CRW’s Airport Operating Agreement and Terminal Building Lease or CRW’s Non-Signatory Agreement. A carrier eligible for an incentive must notify CRW within 60 days of service announcement of the intention to take advantage of the incentive.

CRW reserves the right to modify, amend, or substitute this Incentive Plan during the term of this Incentive Plan, provided that any such modification, amendment or substitution will not impact any existing agreement under this Incentive Plan. This Incentive Plan shall not constitute an offer unless and until an agreement between an airline and CRW has been executed. Consistent with FAA guidance, this Incentive Plan does not apply to repeated seasonal service to the same destination.

Waivers of Landing Fees and Rents offered under this Incentive Plan shall not have the effect of increasing the rentals, fees, or charges imposed on other aeronautical users of the Airport, including other airlines.

The terms and implementation of this Incentive Plan shall be, at all times, subordinated to applicable State and Federal laws and regulations, and the provisions of any existing or future agreement between the Central West Virginia Regional Airport Authority and the United States Government or governmental authority, relating to the operation or maintenance of the Airport. The Incentive Plan may be terminated, in whole or in part, if it is determined to violate applicable laws, regulations, or any assurance made by the Authority to the United States Government in connection with the receipt of federal grants-in-aid or the approval of Passenger Facility Charges.

The Airport Director & CEO’s interpretation of this Incentive Plan shall be final and binding in all respects and on all parties. CRW may conduct a period review and audit of airline’s compliance with the terms of this program at any time.

Yeager Airport (CRW) Air Service Incentive Plan – Fiscal Year 2024

	New Entrant	Premium Domestic Market	Premium International Market	Cargo
Offered For:	New Part 121 Entrant Carriers	New daily service to: LAS, LAX/SFO/SNA, PHX, DEN, or DTW.	New daily service to pre-cleared international destinations: YVR, YYC, YEG, YYZ, YUL, BDA, NAS, AUA, CUN, SNN or DUB	New Cargo Entrants
Landing Fees	100% for the first 12 months, 50% for the second 12 months		100% for 24 months	50% for the first 12 months
Terminal Rents	100% for the first 12 months, 50% for the second 12 months		100% for 24 months	N/A
Marketing Support	Up to \$25k depending on destination			N/A
Additional Marketing Support	Can be coupled with marketing incentive for Underserved Market, Premium Domestic Market, and Premium International Market	Can be coupled with marketing incentive for New Entrant or New Market		N/A
Other Support	Other Support to Include: Community Engagement, Local Press Releases, Inaugural Support, Social Media, and Other Support as Negotiated			

- NOTE:** The U.S. Department of Transportation awarded the Central West Virginia Regional Airport Authority a Small Community Air Service Development Program grant of up to \$600,000 for a minimum revenue guarantee (MRG), start-up costs, recruitment costs and associated marketing program to recruit, initiate and support new air service to Dalla/Ft. Worth International Airport (DFW) or George Bush Intercontinental Airport (IAH).

WVIYA

The Airport Director & CEO's interpretation of this Incentive Plan shall be final and binding in all respects and on all parties. CRW may conduct a period review and audit of airline's compliance with the terms of this program at any time.